

- Sales and Income increased from the previous year
- Upward revisions of FY2013 1st-half and full year forecast

1. Consolidated Financial Results

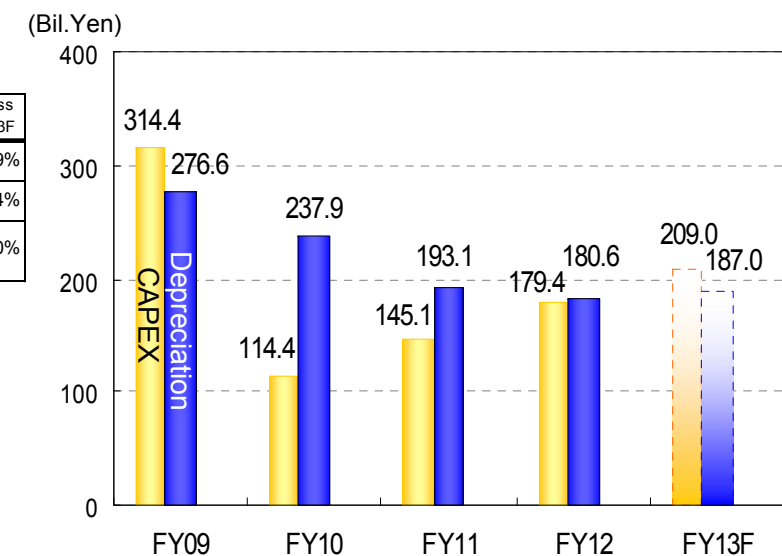
Income Statements

Account	(Ratio to Sales)		Change		(Unit:Billions of Yen,%)			
	FY2013 1Q	FY2012 1Q	Amount	Percent	FY2013 2Q YTD Forecast		FY2013 Forecast	
					Forecast as of Apr. 27	Forecast as of Jul. 31	Forecast as of Apr. 27	Forecast as of Jul. 31
Net Sales	(100.0) 882.4	(100.0) 630.2	252.2	40.0	(100.0) 1,680.0	(100.0) 1,740.0	(100.0) 3,420.0	(100.0) 3,480.0
Cost of Sales	(83.5) 736.7	(90.7) 571.9	164.8		(5.4) 90.0	(7.8) 135.0	(6.0) 205.0	(7.2) 250.0
SGA Expenses	(7.7) 67.6	(9.9) 62.7	4.9		(5.7) 95.0	(8.2) 142.5	(6.3) 215.0	(7.5) 262.5
Operating Income	(8.9) 78.2	(-0.7) -4.4	82.5	-	(3.9) 66.0	(5.1) 88.0	(4.4) 150.0	(4.9) 172.0
Non-Operating Income	6.5	6.9	-0.4					
Extraordinary Income (Loss)	0.5	-0.0	0.5					
Income Before Income Taxes	(9.6) 85.1	(0.4) 2.5	82.7	3,310.0				
Net Income	(5.6) 49.1	(0.4) 2.6	46.5	1,801.7				
Foreign Exchange Rate (US\$)	80 Yen	82 Yen			80 Yen	80 Yen	80 Yen	80 Yen
Foreign Exchange Rate (Euro)	103 Yen	117 Yen			105 Yen	101 Yen	105 Yen	103 Yen
Domestic Car Production	2.40 Mil units	1.46 Mil units			4.54 Mil units	4.82 Mil units	9.28 Mil units	9.56 Mil units
Overseas Car Production of Japanese Manufacturers	4.16 Mil units	2.85 Mil units			8.06 Mil units	8.11 Mil units	16.41 Mil units	16.47 Mil units
Consolidated Subsidiaries	183	188			-	-	-	-
Affiliates under Equity Method	31	31			-	-	-	-

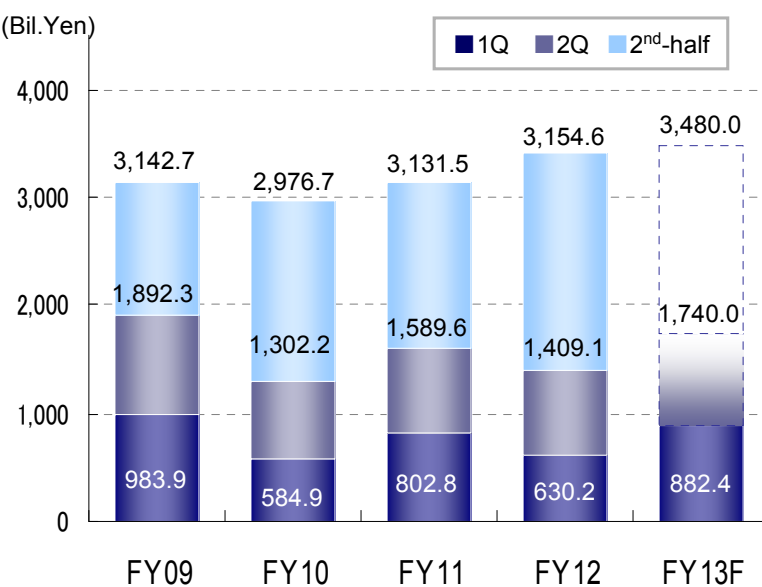
Capital Expenditures, Depreciation and R&D Expenditures

Account	(Unit:Billions of Yen,%)						
	FY09	FY10	FY11	FY12	1Q	FY13F	Progress to FY13F
Capital Expenditures	314.4	114.4	145.1	179.4	47.8	209.0	22.9%
Depreciation	276.6	237.9	193.1	180.6	40.0	187.0	21.4%
R&D Expenditures	297.1	270.1	290.1	298.4	77.5	310.0	25.0%
(Ratio to Sales)	(9.5)	(9.1)	(9.3)	(9.5)	(8.8)	(8.9)	

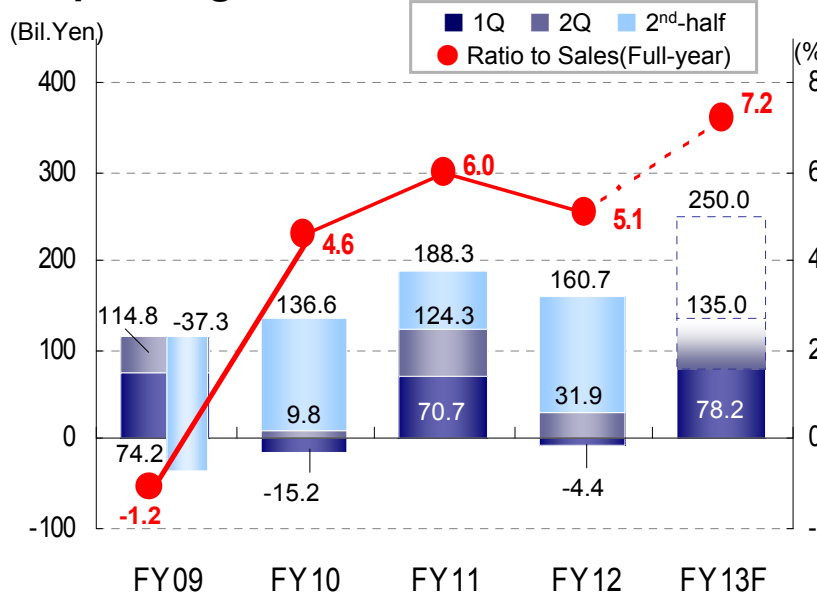
Capital Expenditures and Depreciation



Sales



Operating Income



2. Non-Consolidated Financial Results

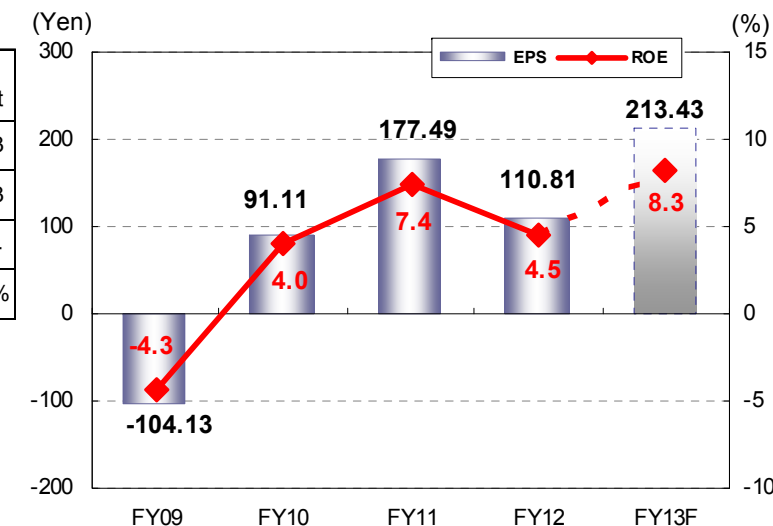
Income Statements

Account	(Ratio to Sales)		Change		(Unit:Billions of Yen,%)	
	FY2013 1Q	FY2012 1Q	Amount	Percent	FY2013 2Q YTD Forecast	FY2013 Forecast
					Forecast as of Jul. 31	Forecast as of Jul. 31
Net Sales	(100.0) 577.5	(100.0) 364.5	213.0	58.4	(100.0) 1,160.0	(100.0) 2,293.0
Cost of Sales	(87.4) 504.7	(98.0) 357.2	147.4			
SGA Expenses	(5.4) 31.3	(7.5) 27.4	3.8			
Operating Income	(7.2) 41.6	(-5.5) -20.2	61.8	-	(5.9) 68.0	(5.1) 118.0
Non-Operating Income	18.4	13.8	4.6			
Extraordinary Income (Loss)	0.5	-0.0	0.5			
Income Before Income Taxes	(10.5) 60.4	(-1.8) -6.4	66.9	-	(8.9) 103.5	(7.4) 170.5
Net Income	(6.7) 38.7	(0.4) 1.6	37.1	2,281.5	(6.2) 72.0	(5.2) 120.0

3. Financial Indices

	FY09	FY10	FY11	FY12	FY13 Forecast
ROE	-4.3	4.0	7.4	4.5	8.3
EPS	-104.13	91.11	177.49	110.81	213.43
Dividends per Share	40	27	46	46	54
Pay-out Ratio (Consolidated)	-	29.6	25.9	41.5	25.3%

ROE and EPS



Geographic Segments By Company Location

Segment	FY2013 1Q		FY2012 1Q		Change	Local Currency	FY2013 Forecast
	Margin	Amount	Margin	Amount			
Japan	620.9	8.9%	398.8	-6.1%	55.7%	55.7%	2,527.0
North America	159.6	3.3%	101.1	-2.5%	57.8%	61.8%	592.0
Europe	93.5	1.9%	108.6	2.9%	-13.9%	-2.1%	363.0
Asia & Oceania	175.3	9.7%	147.3	9.0%	19.1%	24.8%	735.0
Others	14.0	7.0%	15.8	9.7%	-11.4%	9.3%	61.0
Eliminations	-180.9	-	-141.4	-	-	-	-798.0
Sales	882.4	8.9%	630.2	-0.7%	40.0%	44.6%	3,480.0
Japan	55.1	8.9%	-24.4	-6.1%	-	-	163.0
North America	5.2	3.3%	-2.5	-2.5%	-	-	13.5
Europe	1.8	1.9%	3.2	2.9%	-42.8%	-36.0%	7.0
Asia & Oceania	17.0	9.7%	13.3	9.0%	27.7%	33.4%	65.5
Others	1.0	7.0%	1.5	9.7%	-35.8%	-19.0%	4.0
Eliminations	-1.9	-	4.6	-	-	-	-3.0
Operating Income	78.2	8.9%	-4.4	-0.7%	-	-	250.0

Changes in Income Before Income Taxes (FY12 1Q → FY13 1Q)

