



FY2014 2nd Quarter Financial Results ended September 30, 2013

October 31, 2013

DENSO CORPORATION

**1. Sales and Income increased from the previous year
(the highest for the first half period)**

2. Upward revisions of FY2014 full year forecast

**3. Dividends for the first half period 47yen
(forecast as of Apr.26 34yen)**

FY2014 2nd Quarter Financial Results

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	(Ratio to Sales)			(Unit: Billions of Yen)	
	FY2014 Forecast as of July. 31	FY14 2Q YTD	FY13 2Q YTD	Change	
Sales	1,973.0	1,987.9	1,733.1	+254.7	+14.7%
Operating Income	(9.0%) 178.0	(9.7%) 192.2	(7.9%) 136.3	+55.9	+41.0%
Income before Income Taxes	(9.9%) 195.0	(10.8%) 214.6	(7.9%) 137.4	+77.2	+56.2%
Net Income	(6.9%) 137.0	(7.5%) 150.1	(4.5%) 78.1	+72.0	+92.2%

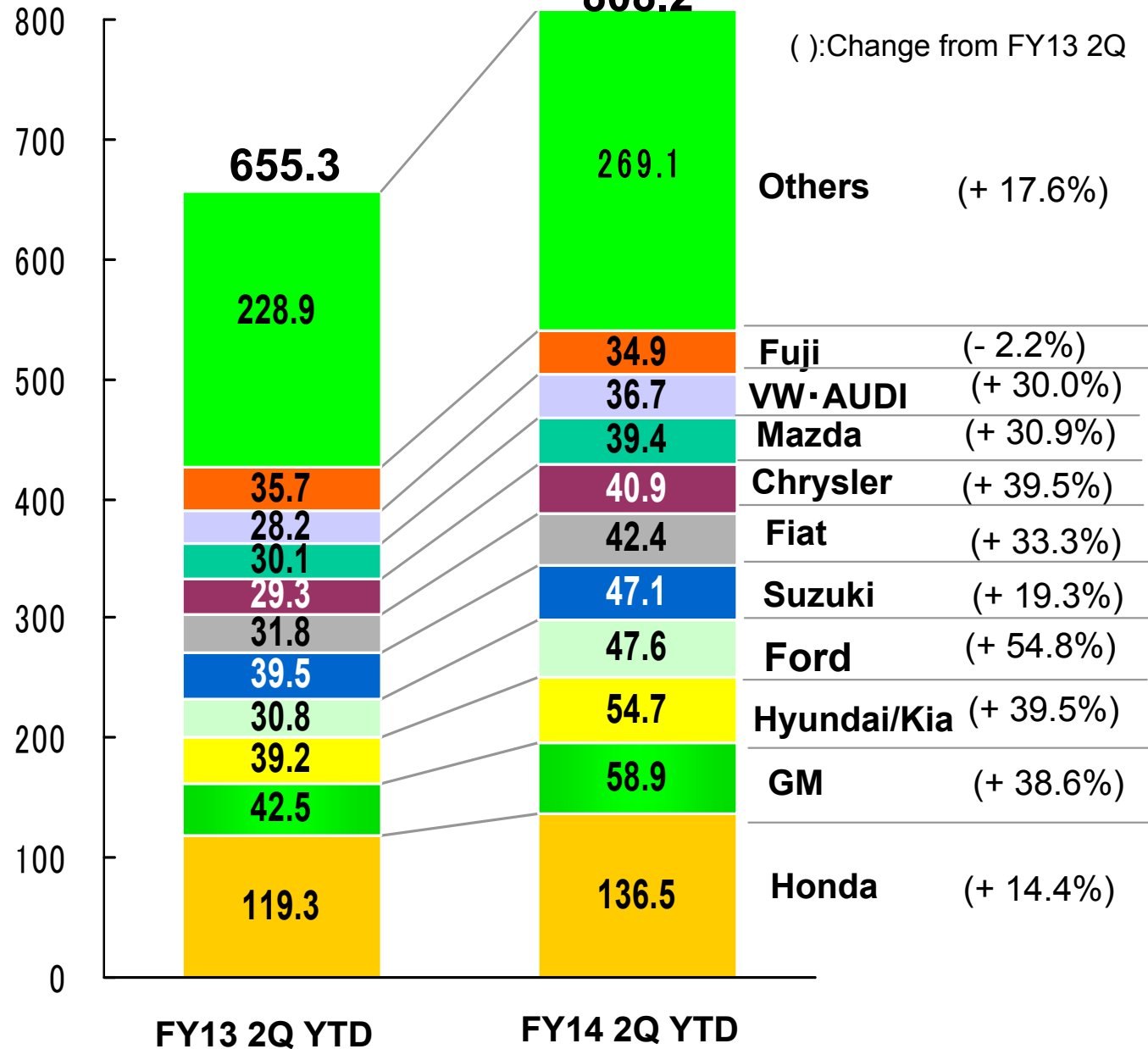
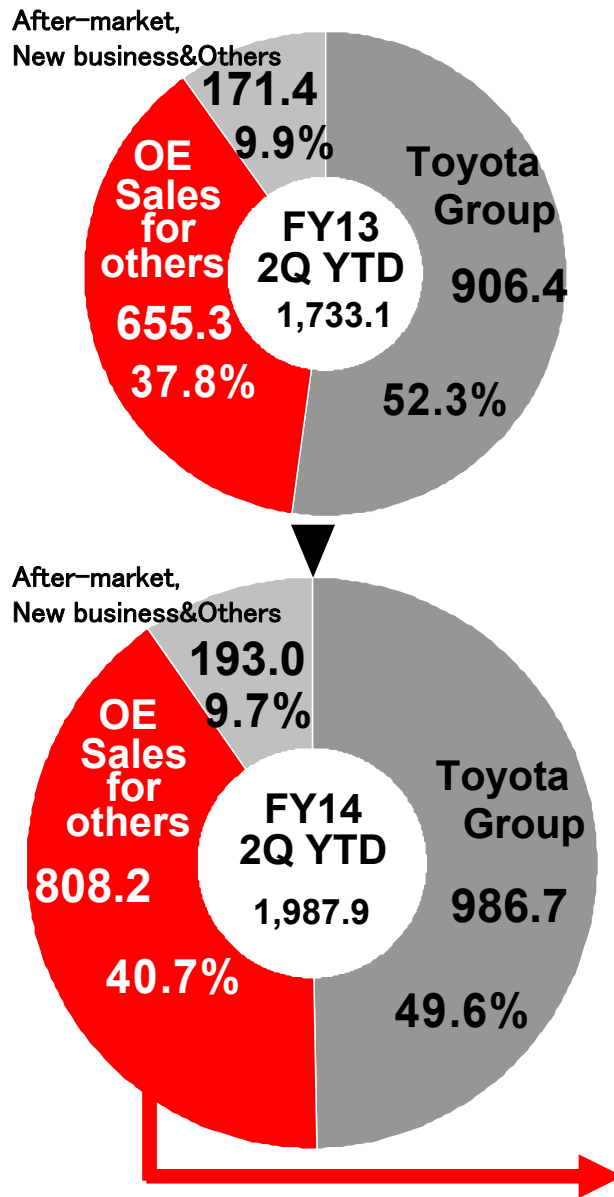
	(Unit: Millions of Units)				
Foreign Exchange Rate	JPY 98/\$ JPY128/Euro	JPY 99/\$ JPY130/Euro	JPY 79/\$ JPY101/Euro	+JPY 20 +JPY 29	
Domestic Car Production	4.54	4.53	4.70	-0.17	-3.6%
Overseas Car Production of Japanese Manufacturers (North America)	8.65 (2.68)	8.69 (2.66)	8.30 (2.47)	+0.39 (+0.19)	+4.7% (+7.7%)

Change in 2nd Quarter Consolidated Sales

By Customer

(Unit: Billions of Yen)

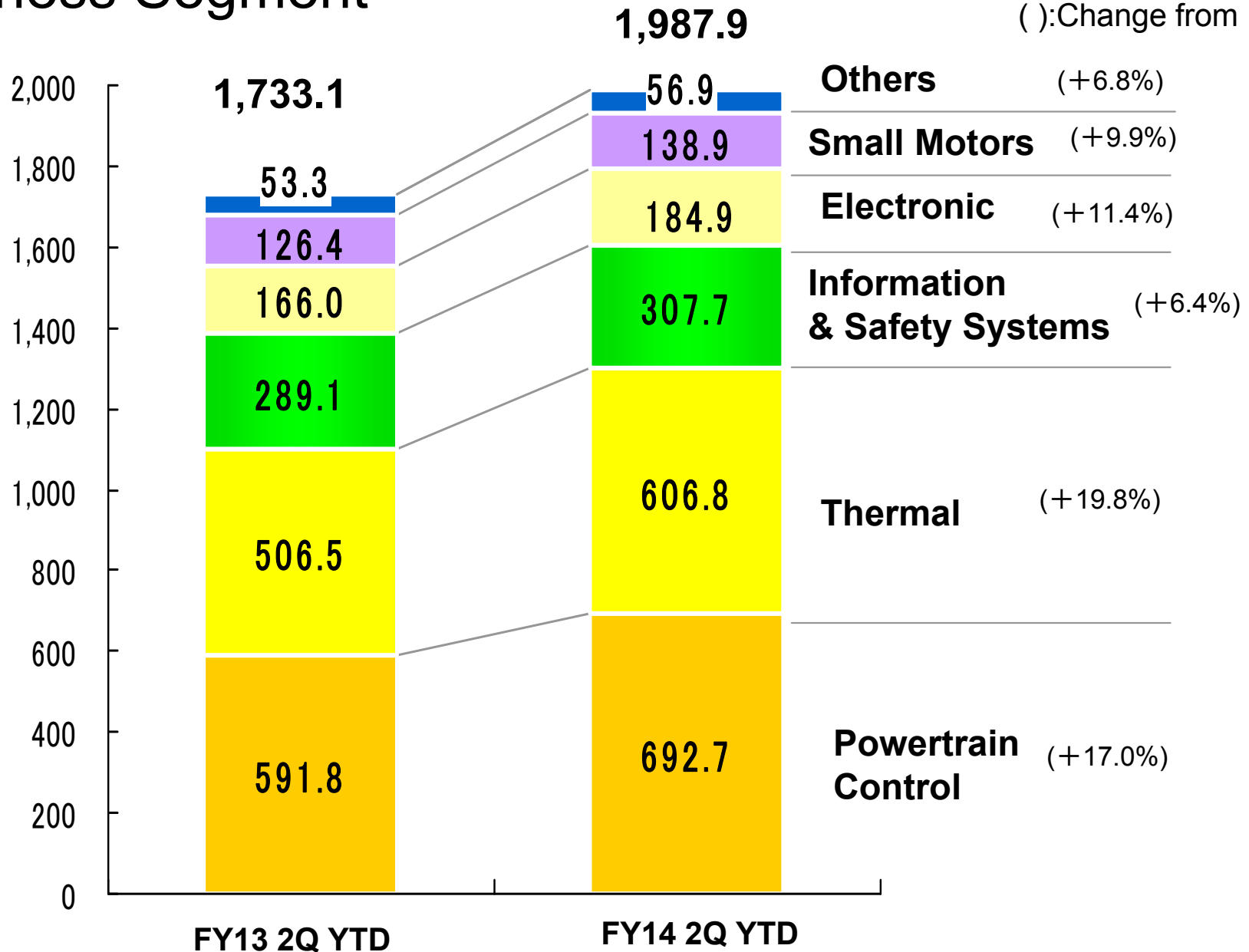
OE Sales for others



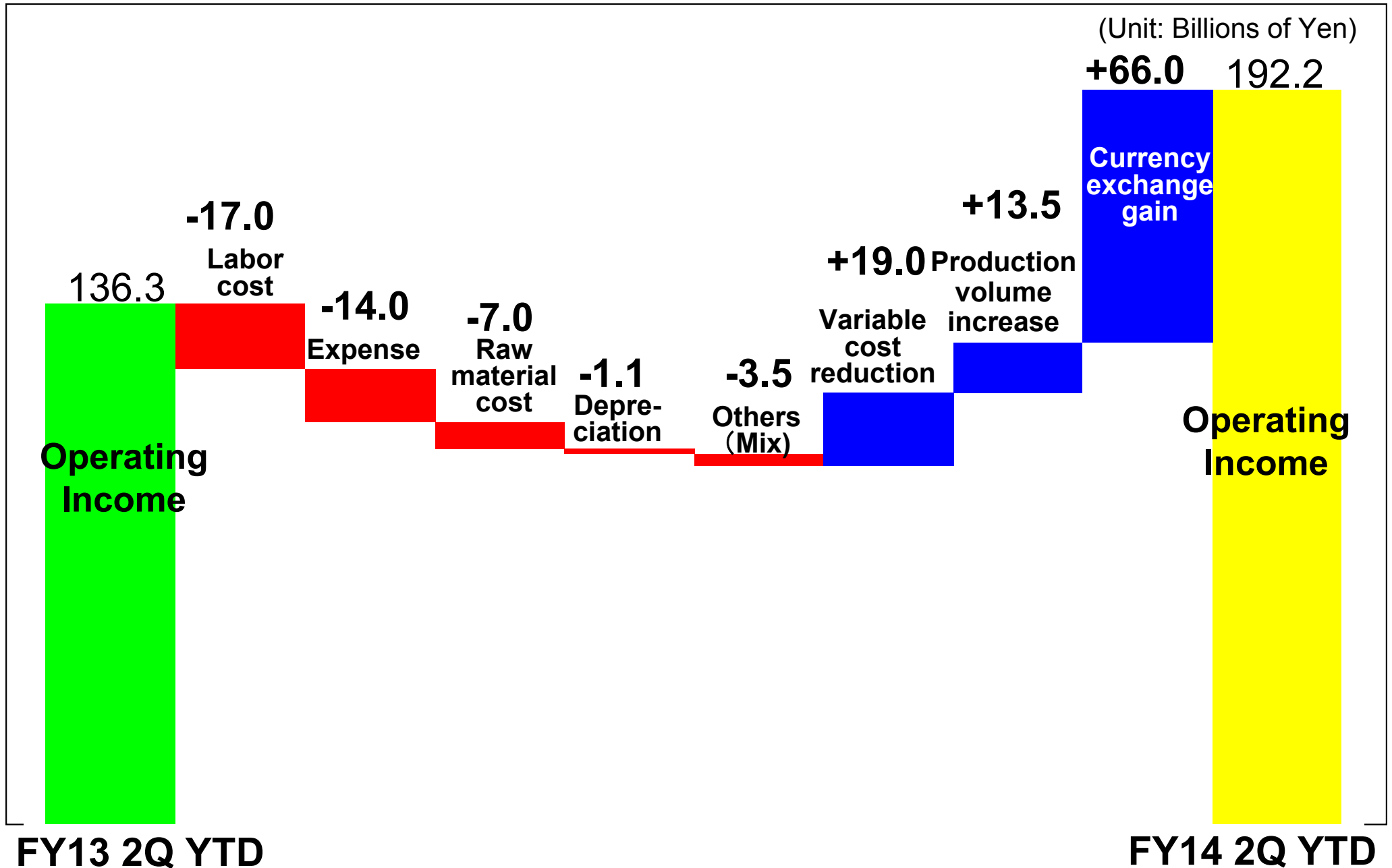
Change in 2nd Quarter Consolidated Sales

By Business Segment

(Unit: Billions of Yen)
(): Change from FY13 2Q



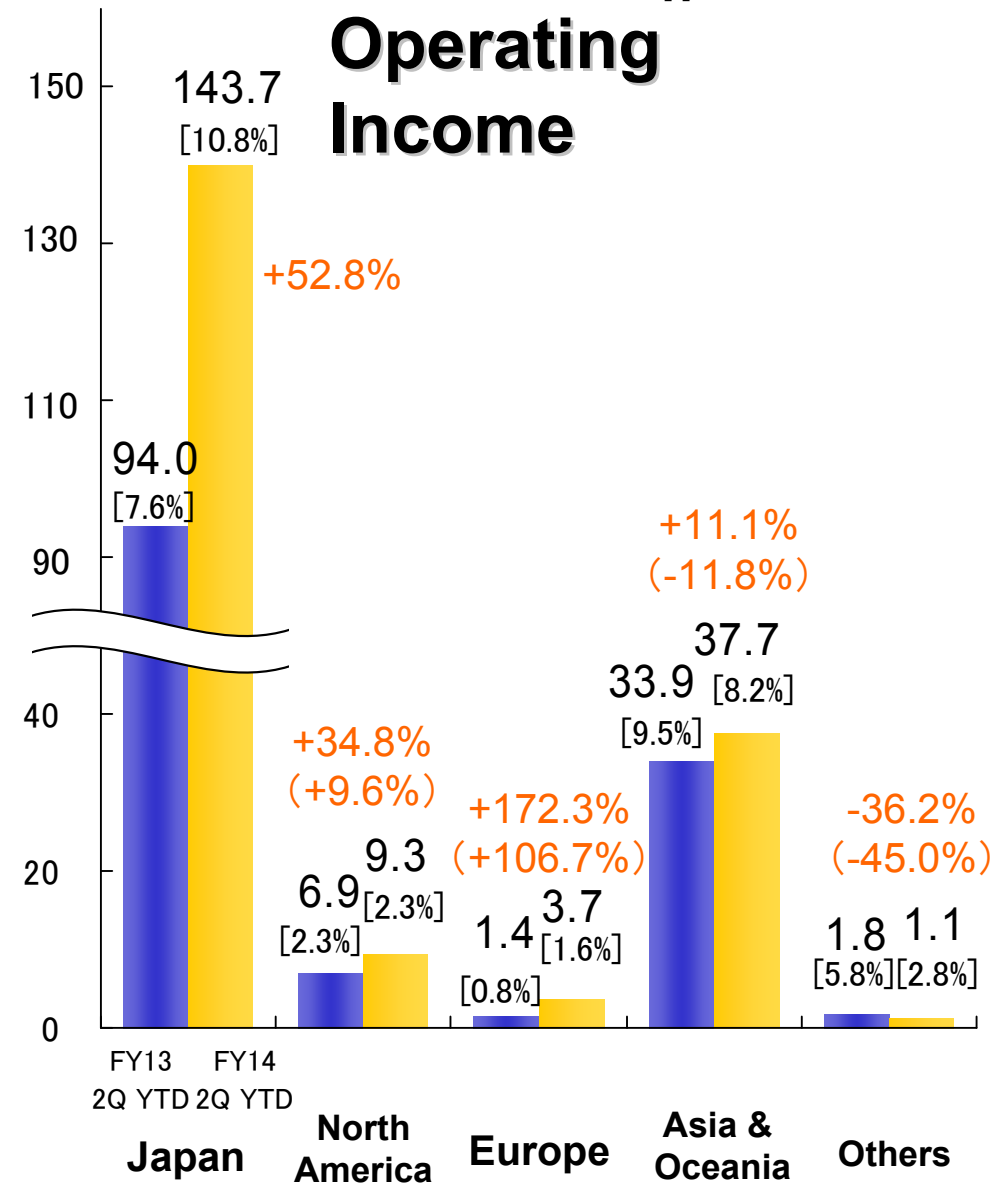
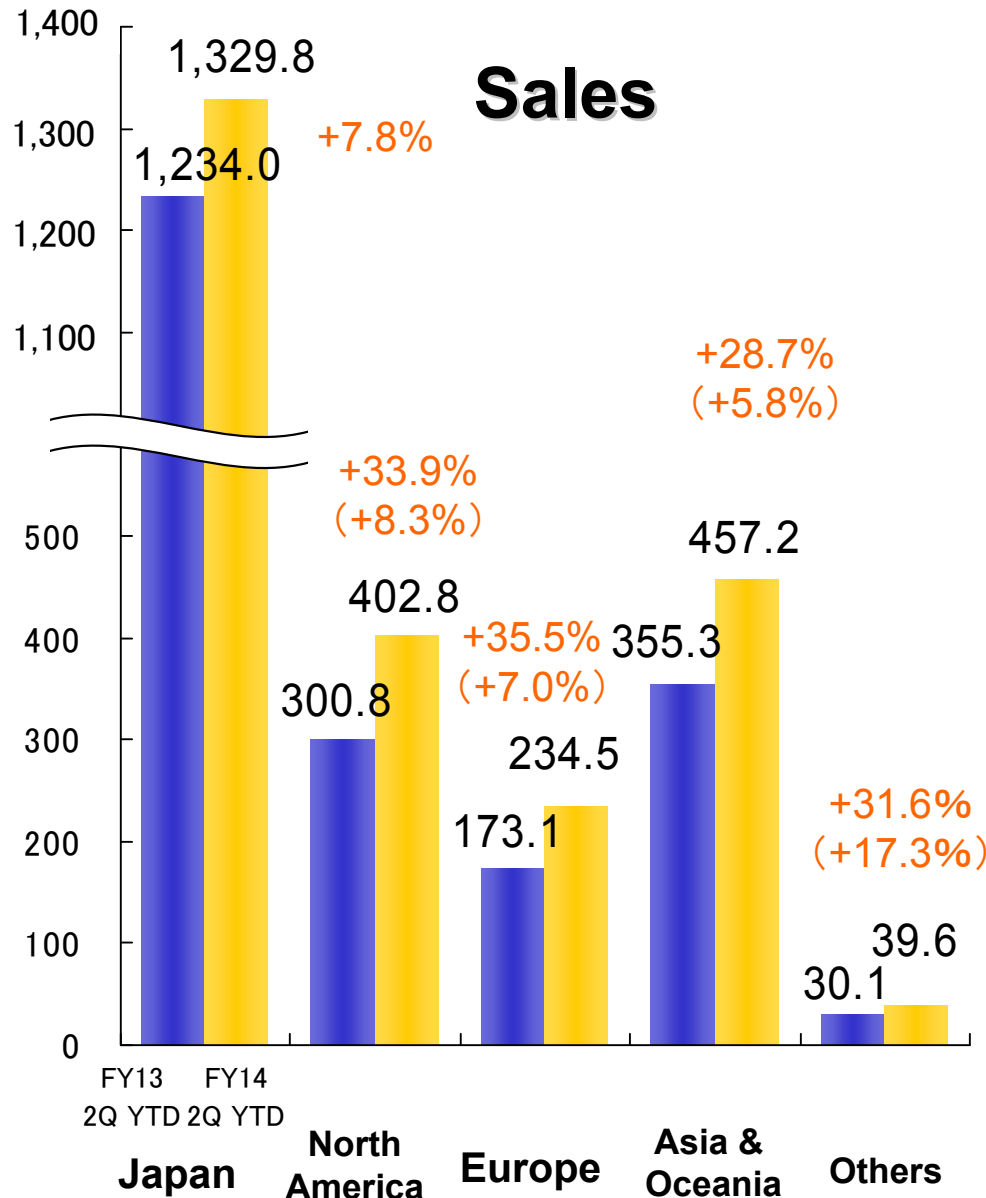
Change in 2nd Quarter Operating Income



2nd Quarter Geographical Segments by Company Location

(Unit: Billions of Yen)

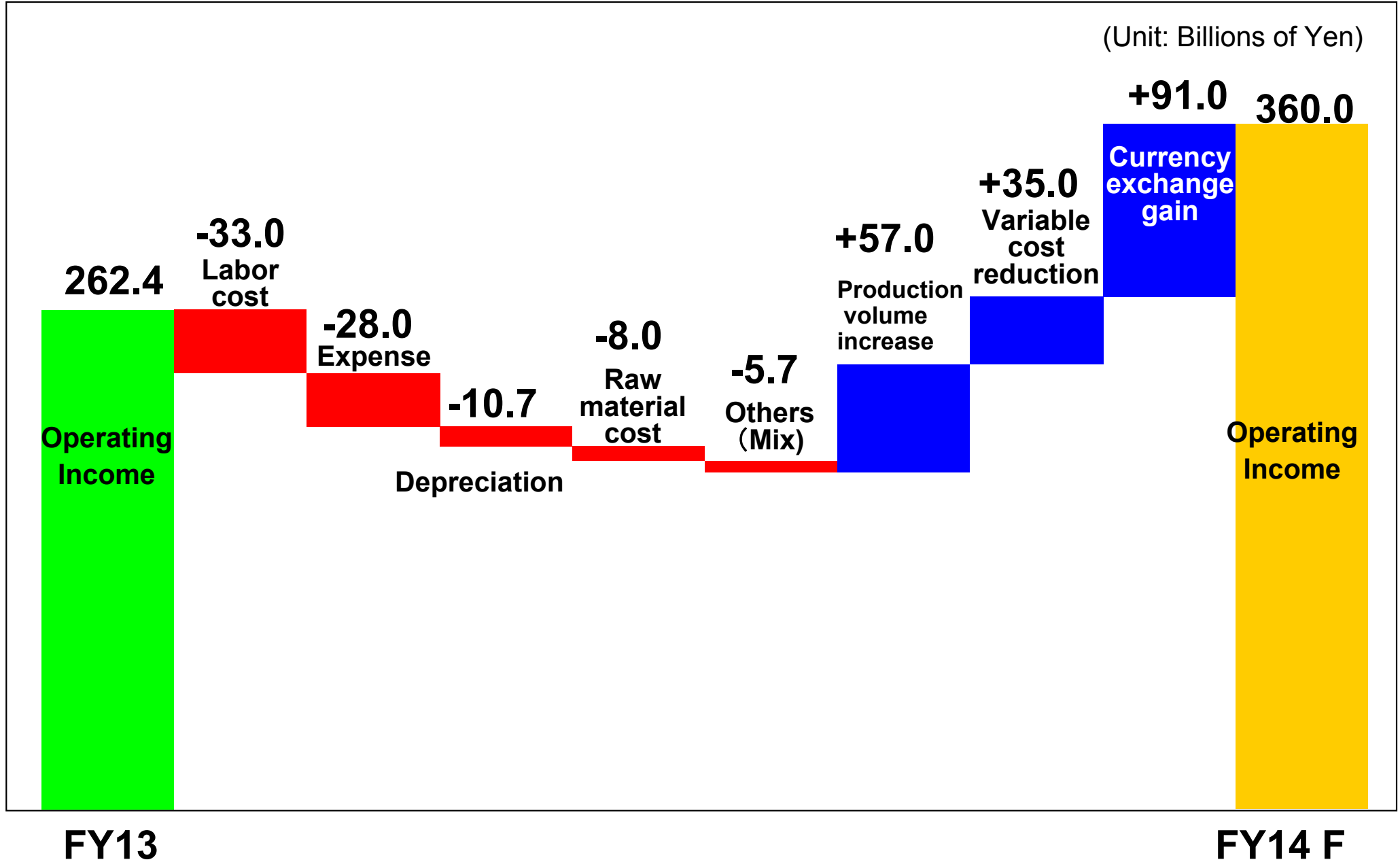
(): Local Currency Base
[]: Ratio to Sales



	(Ratio to Sales)			(Unit: Billions of Yen)	
	FY2014 Forecast as of Jul.31	FY2014 Revised	FY2013	Change	
Sales	3,890.0	4,010.0	3,580.9	+429.1	+12.0%
Operating Income	(8.6%) 335.0	(9.0%) 360.0	(7.3%) 262.4	+97.6	+37.2%
Income before Income Taxes	(9.3%) 361.0	(9.8%) 391.0	(7.9%) 281.9	+109.1	+38.7%
Net Income	(6.3%) 244.0	(6.6%) 264.0	(5.1%) 181.7	+82.3	+45.3%

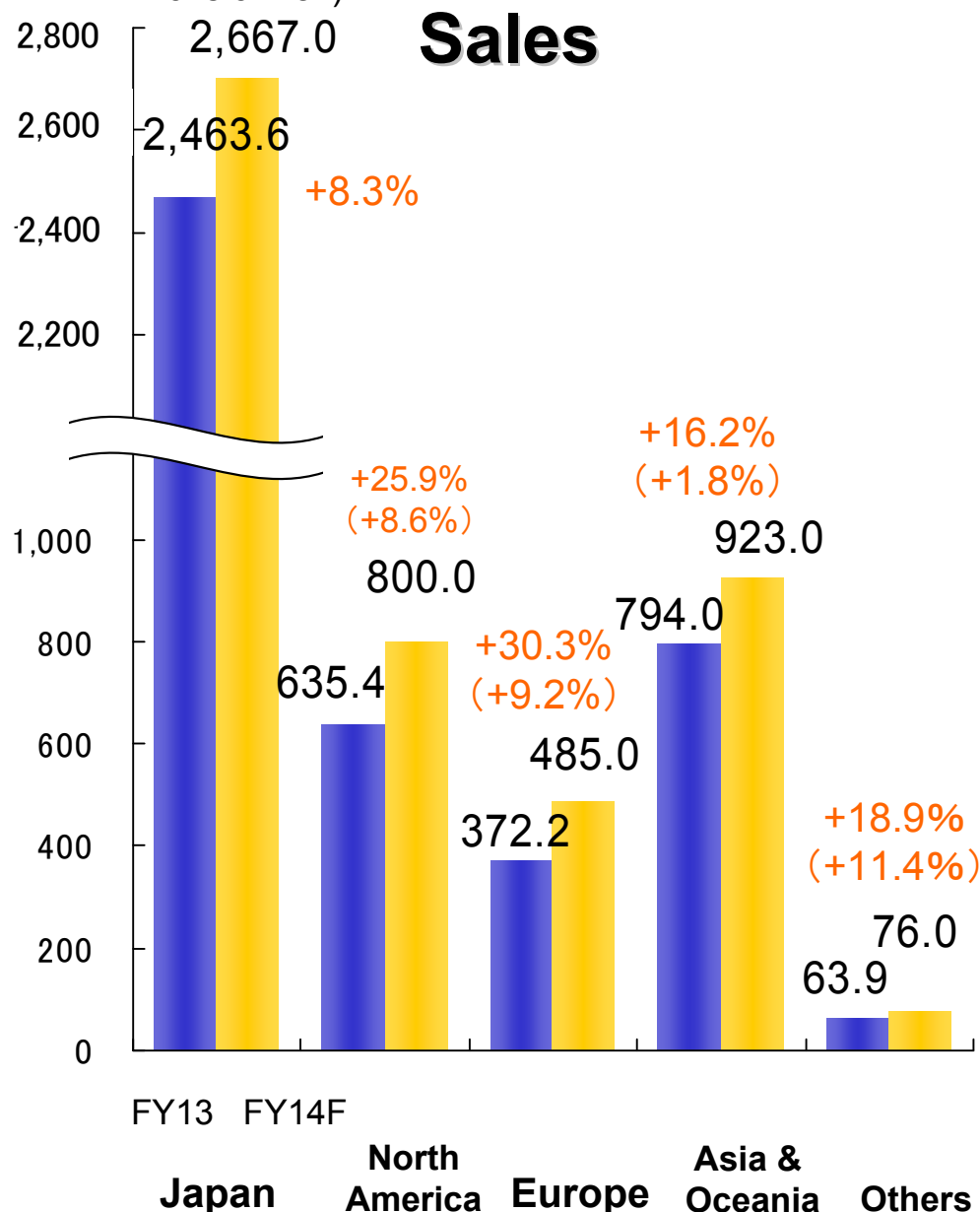
	(Unit: Millions of Units)			
Foreign Exchange Rate	JPY 94/\$ JPY124/Euro	JPY 97/\$ JPY130/Euro	JPY 83/\$ JPY107/Euro	+JPY 14 +JPY 23
Domestic Car Production	9.14	9.45	9.13	+0.32 +3.5%
Overseas Car Production of Japanese Manufacturers (North America)	17.69 (5.54)	17.73 (5.46)	16.63 (5.02)	+1.10 (+0.44) +6.6% (+8.8%)

Change in FY2014 Operating Income

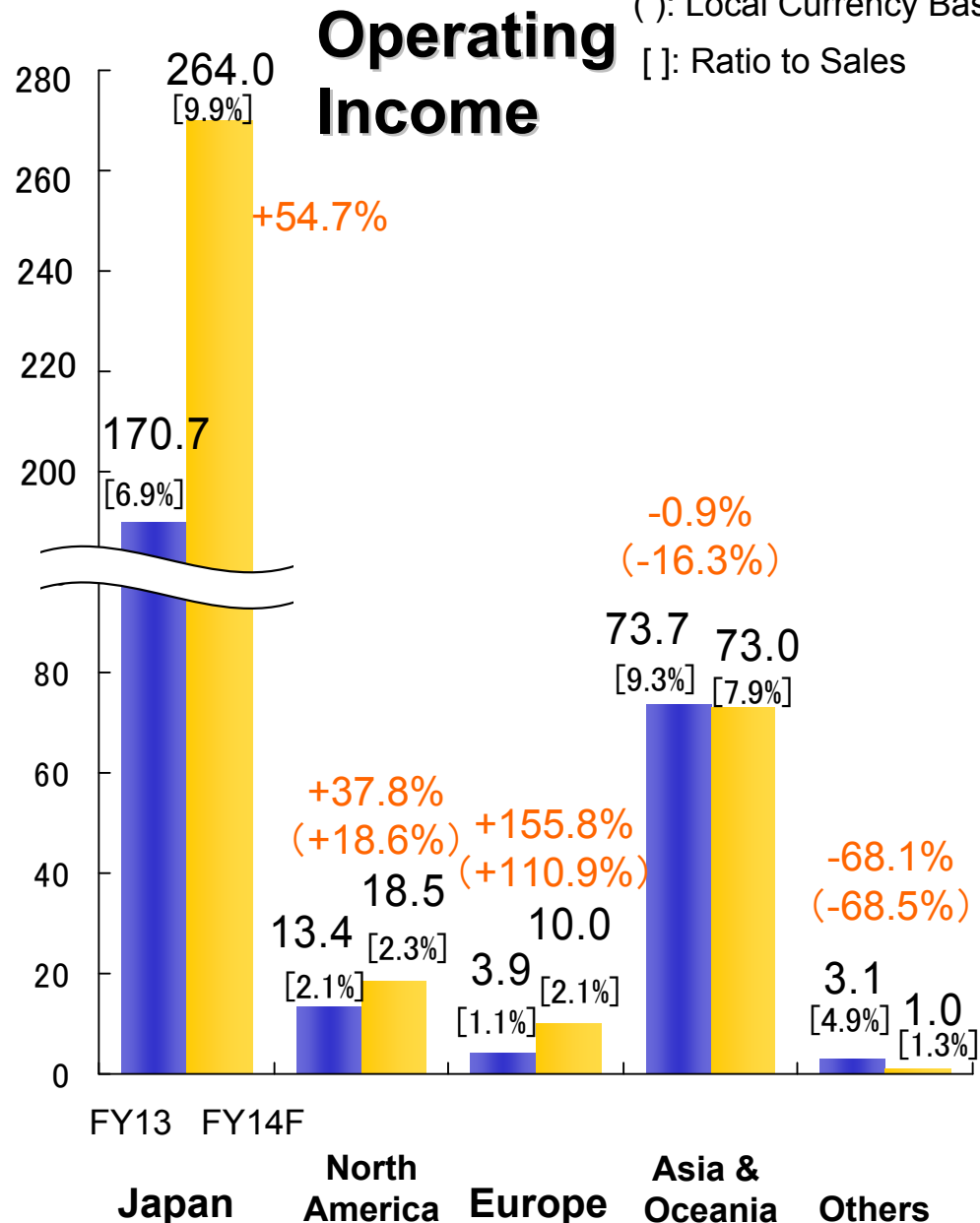


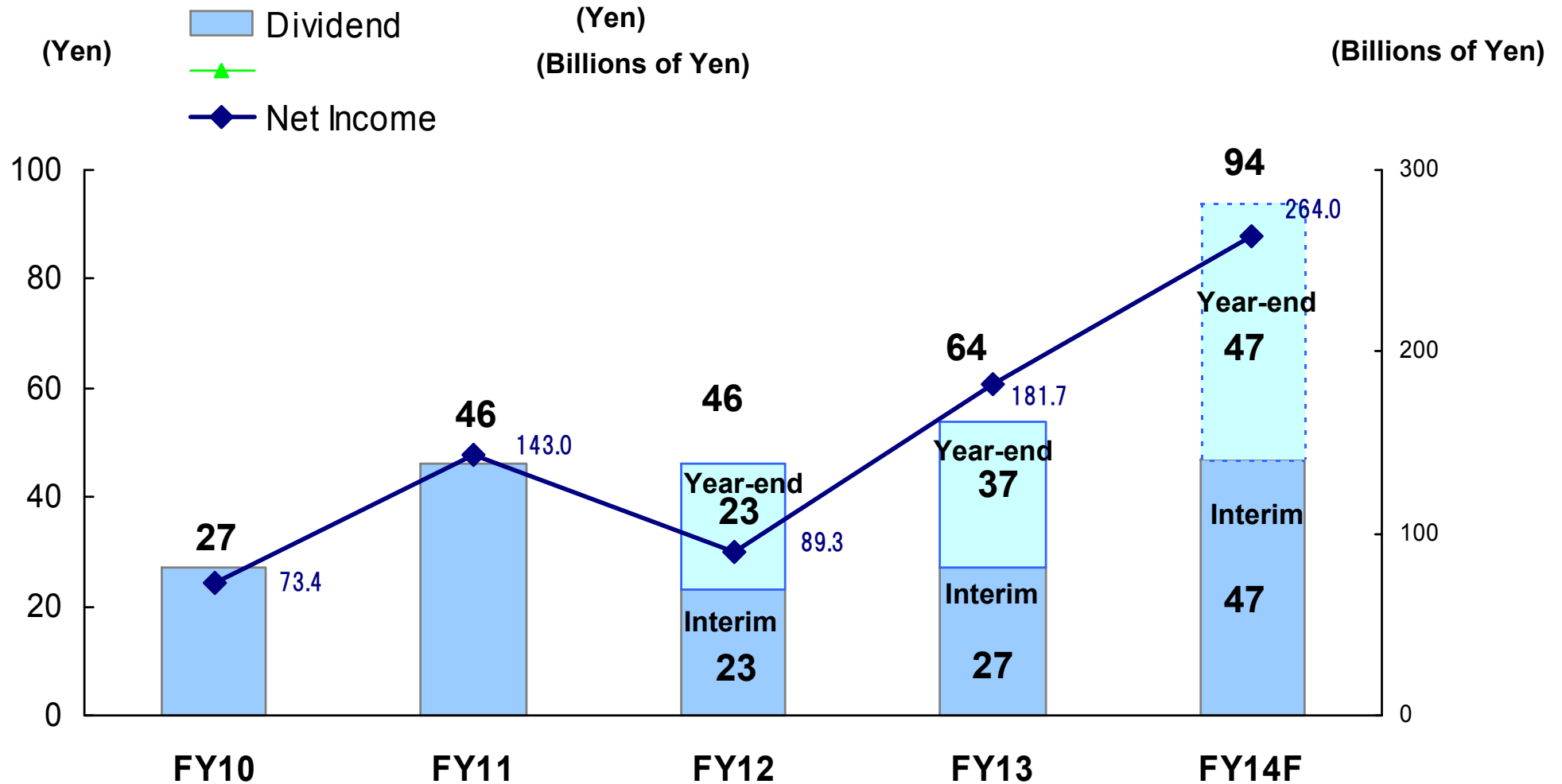
FY2014 Geographical Segments by Company Location

(Unit: Billions of Yen) (): Local Currency Base



(): Local Currency Base []: Ratio to Sales





FY2014F Annual Dividend per Share: Increase by 30 yen to 94 yen

1. Global Mid-term Policy

2. On-going Technology Developments

(1) Fuel Saving Products

(2) Driving Assist and Safety Products

(3) Information and Communication Products

(4) DENSO's Development / Product Network

(5) New Business

DENSO Group's Global Mid-term Policy

1. Strategies to expand business for ensuring our continuous growth in future years

- (1) Strengthen relationship with major automakers and expand business in growing emerging markets
- (2) Develop system products that make vehicles more attractive for customers
- (3) Expand aftermarket business and develop new businesses

2. Evolve by continuing to develop the world's first products

- (1) Improve capabilities of product development focused on world first technology
- (2) Establish global procurement, production, and supply systems that make us outstanding (*Dantotsu*) cost competitive

3. Facilitating Group-wide collaboration worldwide and speeding-up corporate management

- (1) Strengthen the foundation to facilitate the collaboration of 120,000 associates in the DENSO Group
- (2) Foster a corporate climate that encourages associates to act quickly

Achieve consolidated sales of 4,000 billion yen and an operating margin of 8% in FY2015.

Technology Innovations for Fuel Efficiency/CO2 Reduction

Smaller

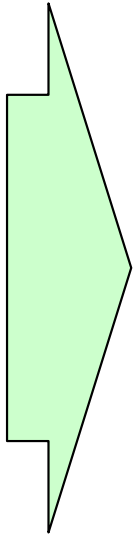
Fuel-efficient Compact Car
Smaller and Lighter Components

Electrification

Hybrid
Electric Vehicle

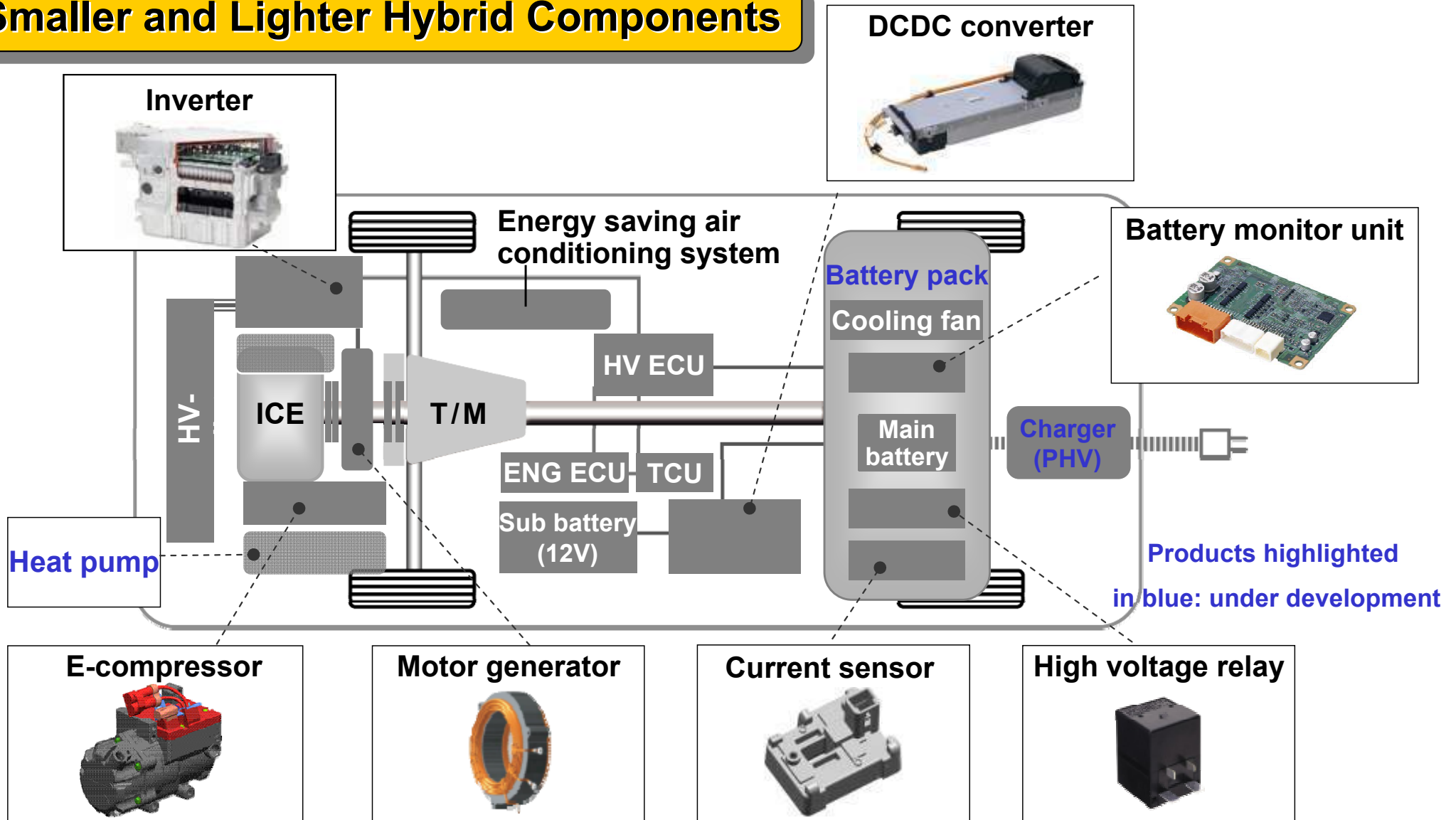
System Approach

Fuel Saving through
System Collaboration

- 
- Higher Output Internal Combustion Engine
 - Gasoline Direct injection
 - Common Rail System
 - Stop -Start System
 - Improve Starter's Starting Efficiency and Durability
 - Fuel Saving System
 - Smaller and Lighter Hybrid Components
 - Improvement of Inverter
 - Motor Generator
 - Energy Management Systems
 - Heat Energy and Electric Management

Example

Smaller and Lighter Hybrid Components

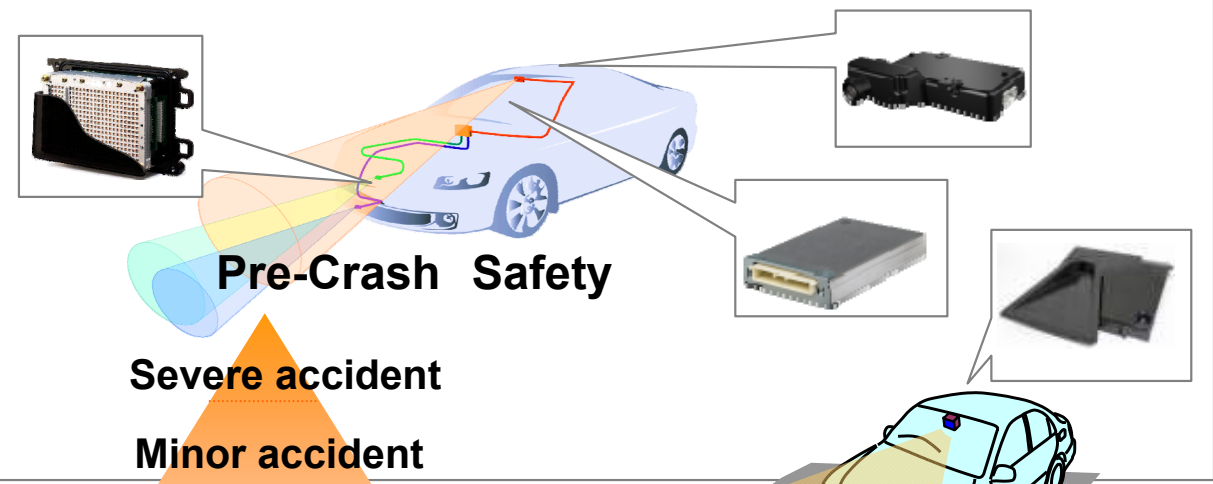


Installed mainly on TOYOTA (CROWN and Lexus etc) and start on other automakers soon.

Safety Systems

Extraordinary Safety

Help ensure safety in case of emergency
(Damage reduction in case of the car crash)



Pre-Crash Safety

Severe accident

Minor accident

Near-miss

Anxiety, uncomfortable feeling

Lane departure warning

Everyday confidence

Give you peace of mind each time you drive



Night View System with Pedestrian Detection Function



Driver Monitoring System

On-going Technology Developments (Driving Assist and Safety Products) 16 / 21

Analysis of accidents

Trend of laws, regulations and ratings

Customer's needs

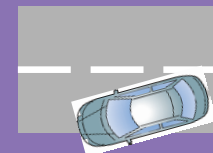
Suggest three preventive safety product packages

Premium

AEB
Autonomous Emergency Braking
(Intersection Assist)



Road Departure Prevention



Standard

AEB
Autonomous
Emergency Braking
(vehicle in front, pedestrians)



LKA
Lane Keeping Assist



FSRA
Full Speed Range ACC
(Adaptive Cruise Control)



Entry

TSR
Traffic Sign Recognition



AHB
Auto High Beam



Low-speed AEB
Autonomous
Emergency Braking
(vehicle in front)



LDW
Lane Departure Warning



In-Vehicle Information (IVI) System

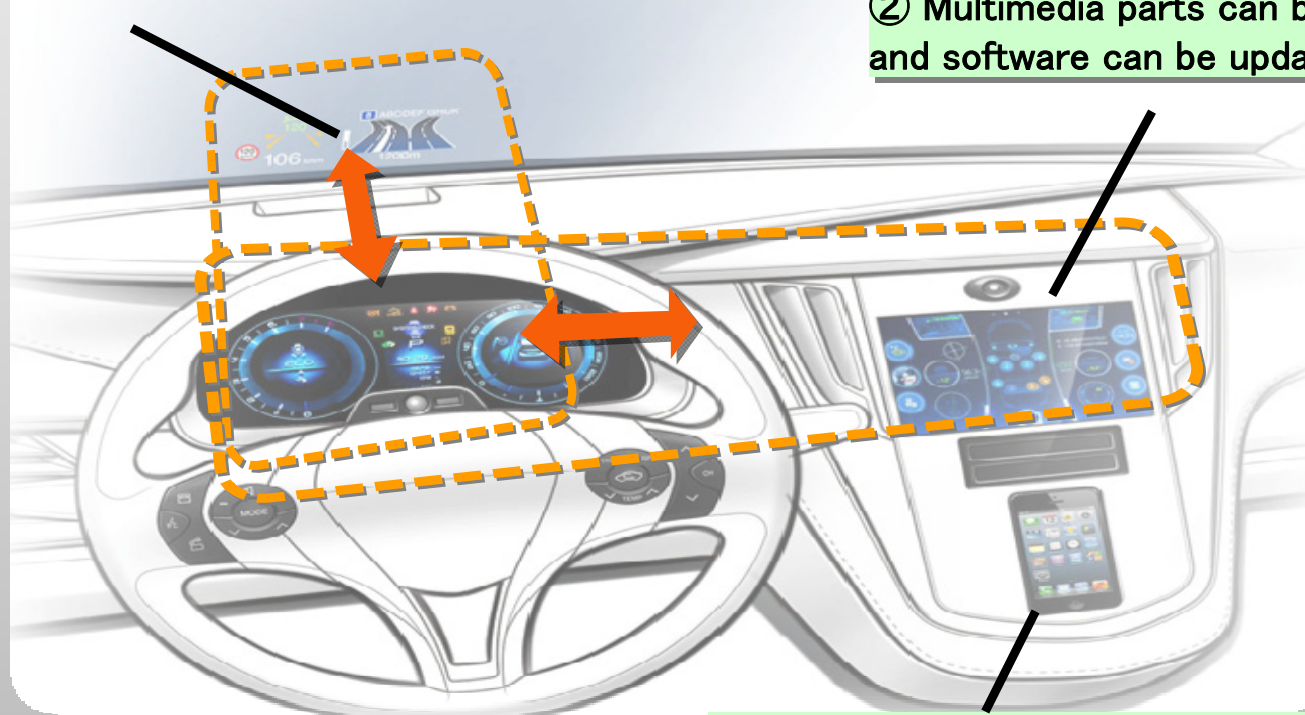
Increasing IT functions without sacrificing driving safety

- ① Heads-up Display ② Renewable Systems ③ Mobile Connectivity

【Features】

① Provide important vehicle information with minimal distraction to ensure driving safety

② Multimedia parts can be replaced and software can be updated

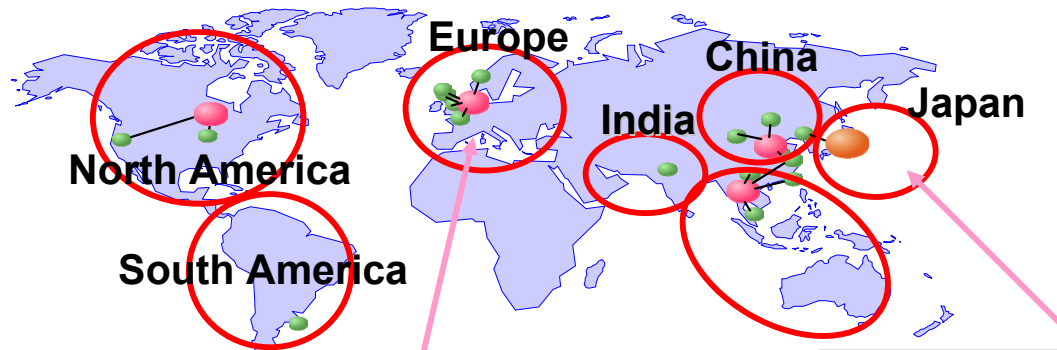


③ System integration with mobile devices

Enhanced navigation capability ⇒ assisting computer for fun and safe driving

Core Technical Centers (T/C) and Satellites

Core T/C	Japan	NA Michigan	Europe Germany (Aachen)	Asia & Oceania Thailand (Bangkok)	China Shanghai	India Deli	SA Santa Barbara
Satellite	Domestic Group companies Korea	Tennessee, California	UK, Italy, Sweden, Czech	Vietnam, Philippines Australia	North and South China, Xian, Taiwan	-	-



Germany (Aachen)



- Improve customer service by designing more products locally and offering more market-specific designs
- Contribute to development in other regions by promoting future developments in advanced technological areas in Europe

Germany (Munich)



Tokyo (Design Development Center)

- Develop automotive semi conductor

Germany (ADASSENS)

- Develop image recognition technologies to enhance passive safety features.

- Increasing its capacity to design optimal products in its seven operating regions worldwide
- Strengthening the role of R&D facilities in North America and Europe

Capital Expenditures FY14

280 billions of yen

(Increase +49.4 bil yen (+21%) from previous year)

- Japan 131 (+6.7)
- North America 39 (+18.5)
- Europe 22 (+2.9)
- Asia & Oceania 80 (+17.4)
- Others 8 (+3.9)

Mexico < Silao Plant > Expand

Investment : approx. US\$51.4 million

Operation Start : October 2013, October 2014

Employees : 850 people by 2015

Total floor area : 56,200m²

Business description: Manufacturing air conditioning (HVAC) units and alternators



Global Network
218 companies
 (38 Countries and Area)

Indonesia <3rd Plant >

Investment: Approx. 1,040 billion rupiah
 (approx. US\$110 million*)

Operation Start : February 2014

Employees : Approx. 1,300 (planned for March 2016)

Total floor area : 24,000 m2

Business description: Manufacturing ECUs, VCT systems, starters, and alternators



New Production Companies

Cambodia (2013/7~)

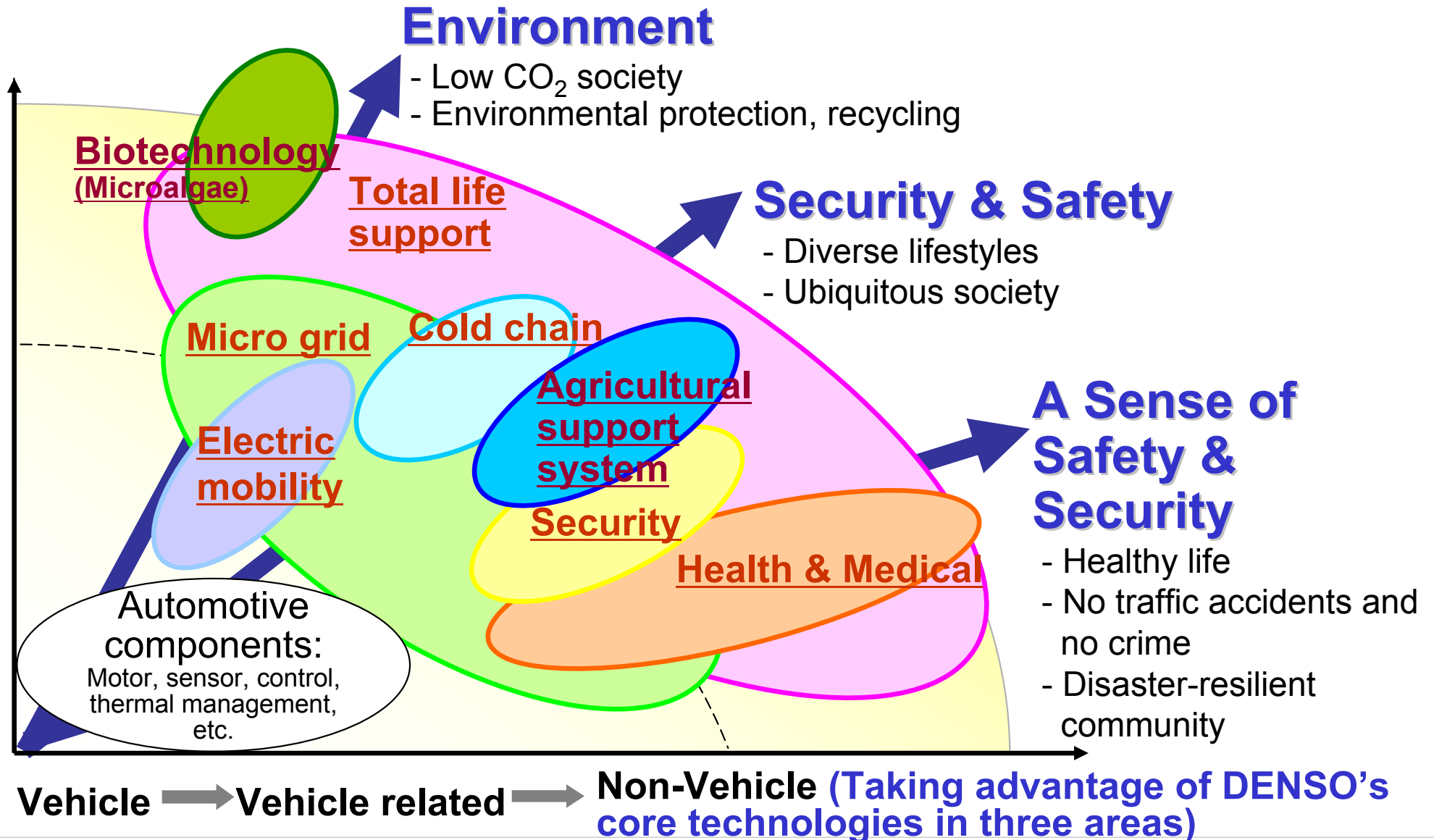
- sensor components for ignition magnetos

Myanmar (2014/1~)

- motor

Expanding global production system.

By using the technologies it has developed for automotive components, DENSO will become more familiar to people in their daily lives, and help to create a society where people can use desired services whenever needed.





Preserve the Planet

Security & Safety

Our mission in next 10 years

DENSO

- 2nd Quarter(3months) Geographical Segments
by Company Location
- Non-Consolidated Financial Results
- Pre-Conditions (Foreign Exchange Rate/Car Production)
- Consolidated Sales by Customer
- Consolidated Sales by Business Segment
- Capital Expenditures, Depreciation and R&D

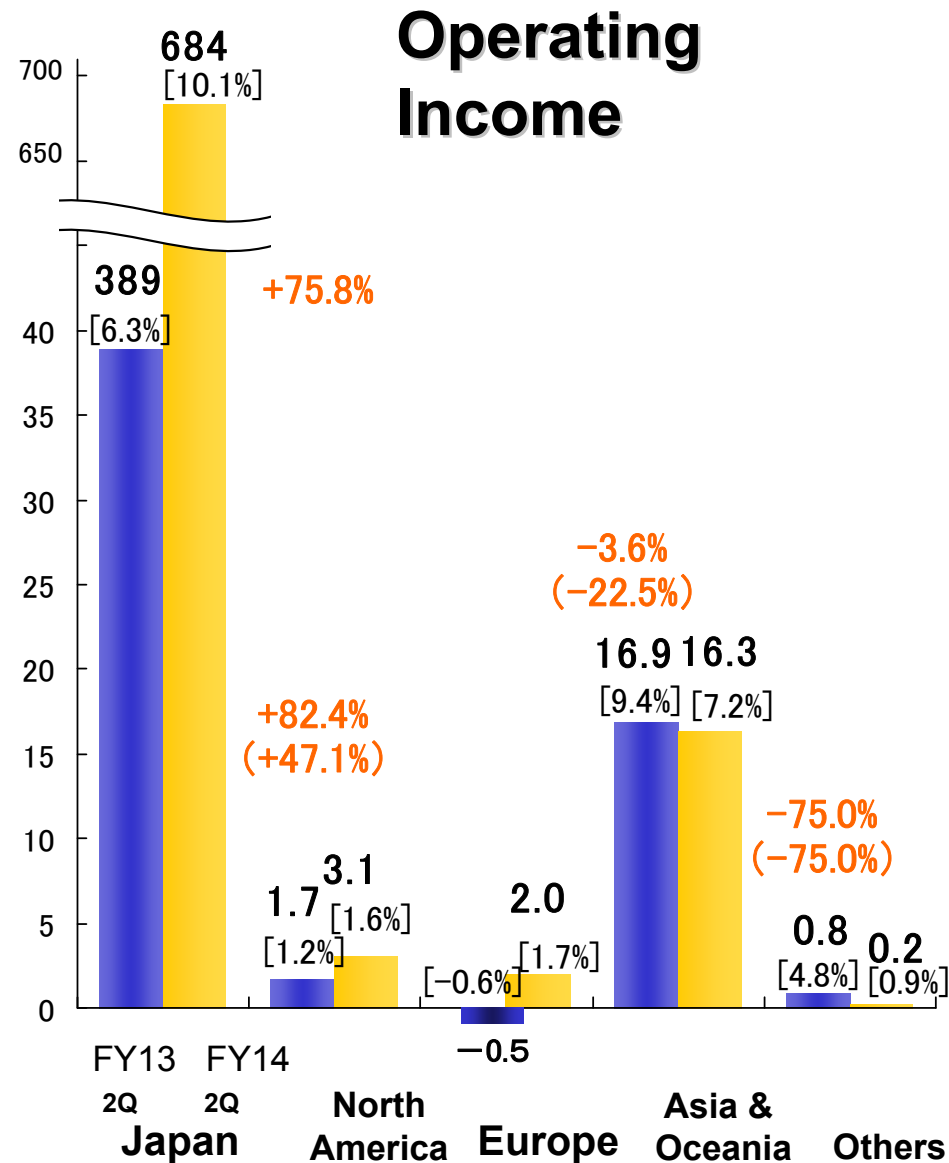
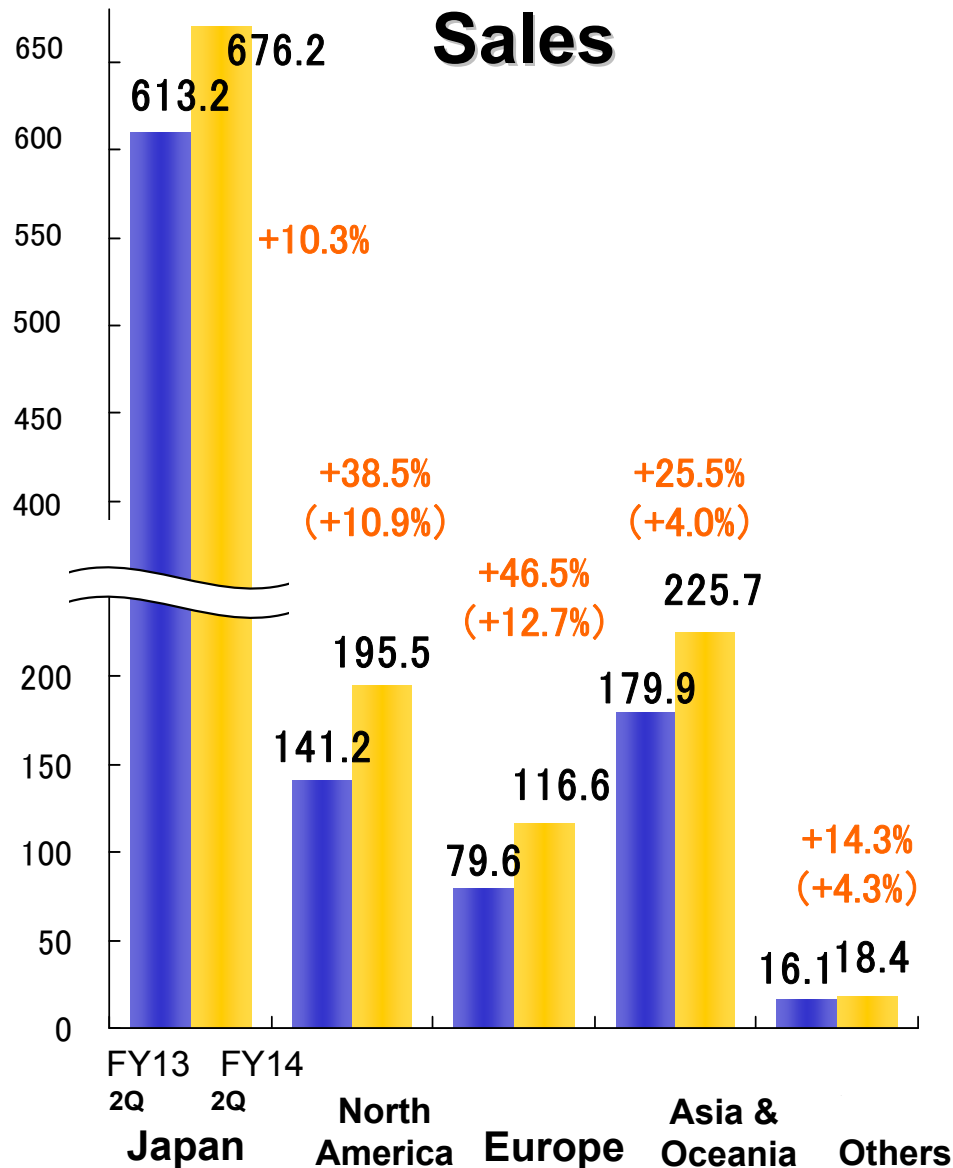
2nd Quarter(3months) Geographical Segments by Company Location

(Unit: Billions of Yen)

(): Local Currency Base

(): Local Currency Base

[]: Ratio to Sales



Non-Consolidated Financial Results

Income Statements

(Ratio to Sales)

(Unit: Billions of Yen, %)

Account	FY2014 2Q YTD		FY2013 2Q YTD		Change		FY2014 Forecast		Change from FY13	
					Amount	Percent	Forecast as of Jul. 31	Forecast as of Oct. 31	Amount	Percent
Net Sales	(100.0)	1,221.2	(100.0)	1,145.2	76.0	6.6	(100.0) 2,365.0	(100.0) 2,443.0	166.2	7.3
Cost of Sales	(84.6)	1,033.0	(88.5)	1,013.5	19.5					
SGA Expenses	(6.1)	74.1	(5.5)	63.5	10.6					
Operating Income	(9.3)	114.1	(6.0)	68.2	45.8	67.2	(7.9) 188.0	(8.5) 207.0	83.4	67.4
Non-Operating Income		52.2		41.1	11.1			62.0 68.0	-4.2	
Extraordinary Income (Loss)		0.0		-11.9	11.9			-0.1 0.0	-0.3	
Income Before Income Taxes	(13.6)	166.3	(8.5)	97.5	68.8	70.6	(10.6) 249.9	(11.3) 275.0	78.9	40.2
Net Income	(10.7)	130.8	(5.7)	65.1	65.7	100.9	(7.8) 185.0	(8.3) 203.0	57.0	39.0

Pre-Conditions (Foreign Exchange Rate/Car Production)

		FY2014 First-Half										FY2014 Second-Half					FY2014 Full Year				
		FY2014 First-Half					FY2014 Second-Half					FY2014 Full Year									
		Prior Year	Forecast (Original)	Forecast as of Jul.31	Actual	Change	Prior Year	Forecast (Original)	Forecast as of Jul.31	Revised Forecast	Change	Prior Year	Forecast (Original)	Forecast as of Jul.31	Revised Forecast	Change					
Foreign Exchange Rate (Yen)	USD	79	90	98	99	+20	87	90	90	95	+ 8	83	90	94	97	+ 14					
	EUR	101	120	128	130	+29	114	120	120	130	+ 16	107	120	124	130	+ 23					
Forex Impact on Operating Income per Yen (Billions of Yen)	USD											32	28	27	27	- 5					
	EUR											7	7	8	8	+ 1					
Car Production of Japanese Manufacturers (Millions of Units)	Domestic	4.70	4.44	4.54	4.53	-4%	4.43	4.60	4.60	4.92	+ 11%	9.13	9.04	9.14	9.45	4%					
	North America	2.47	2.73	2.68	2.66	8%	2.55	2.85	2.85	2.80	+ 10%	5.02	5.58	5.54	5.46	9%					
	Overseas	8.30	8.65	8.65	8.69	5%	8.33	9.05	9.05	9.04	+ 9%	16.63	17.69	17.69	17.73	7%					

Consolidated Sales by Customer

(Unit: Billion of Yen)

	FY2014 Ended Sep. 30, 2013		FY2013 Ended Sep. 30, 2012		Change	
	Amount	% to Total	Amount	% to Total	Amount	Percent
Toyota	904.7	45.5	830.5	47.9	74.2	8.9
Daihatsu	55.4	2.8	50.5	2.9	4.8	9.5
Hino	26.7	1.3	25.4	1.5	1.3	5.0
Toyota Group	986.7	49.6	906.4	52.3	80.3	8.9
Honda	136.5	6.9	119.3	6.9	17.2	14.4
GM	58.9	3.0	42.5	2.4	16.4	38.6
Hyundai/Kia	54.7	2.7	39.2	2.2	15.5	39.5
Ford	47.6	2.4	30.8	1.8	16.9	54.8
Suzuki	47.1	2.4	39.5	2.3	7.6	19.3
Fiat	42.4	2.1	31.8	1.8	10.6	33.3
Chrysler	40.9	2.1	29.3	1.7	11.6	39.5
Mazda	39.4	2.0	30.1	1.7	9.3	30.9
VW/AUDI	36.7	1.8	28.2	1.6	8.5	30.0
Fuji	34.9	1.8	35.7	2.1	-0.8	-2.2
Isuzu	29.3	1.5	23.0	1.3	6.3	27.4
Nissan	24.7	1.2	19.4	1.1	5.2	27.0
Mitsubishi	23.0	1.2	21.9	1.3	1.1	4.9
Benz	16.5	0.8	11.6	0.7	4.9	42.5
BMW	16.3	0.8	14.0	0.8	2.3	16.2
PSA	10.5	0.5	6.4	0.4	4.1	64.9
Jaguar/Land Rover	8.0	0.4	6.5	0.4	1.5	23.4
OE Sales for others	140.7	7.1	126.1	7.3	14.6	11.6
OEM Total	1,794.8	90.3	1,561.7	90.1	233.1	14.9
After-market, New business & Others(*)	193.0	9.7	171.4	9.9	21.6	12.6
Total	1,987.9	100.0	1,733.1	100.0	254.7	14.7

* Sales of industrial systems and consumer products, Sales for After Market, and Sales of property/equipment are included in the "After-market, New business & Others(*)" category.

Consolidated Sales by Business Segment

(Unit: Billion of Yen)

	FY2014 Ended Sep. 30, 2013		FY2013 Ended Sep. 30, 2012		Change	
	Amount	% to Total	Amount	% to Total	Amount	Percent
Powertrain Control	692.7	34.8	591.8	34.1	100.8	17.0
Thermal	606.8	30.5	506.5	29.2	100.3	19.8
Information & Safety Systems	307.7	15.5	289.1	16.7	18.6	6.4
Electronic	184.9	9.3	166.0	9.6	19.0	11.4
Small Motors	138.9	7.0	126.4	7.3	12.5	9.9
Others(*)	29.3	1.5	24.1	1.4	5.2	21.6
Automotive Total	1,960.3	98.6	1,703.9	98.3	256.4	15.0
Industrial & Consumer Product	20.8	1.1	21.5	1.2	-0.6	-3.0
Others	6.7	0.3	7.8	0.5	-1.0	-13.2
New Business Total	27.6	1.4	29.2	1.7	-1.7	-5.7
Total	1,987.9	100.0	1,733.1	100.0	254.7	14.7

* Repair parts, original brand products of subsidiaries

Capital Expenditures, Depreciation and R&D

(Unit: Billion of Yen)

		FY13		FY14 Estimate		2Q YTD Change from PY	Progress to FY14 Estimate
		2QYTD		2QYTD			
Capital Exp.	Japan	59.4	124.3	68.4	131.0	15.2%	52.2%
	North America	8.2	20.5	21.1	39.0	157.3%	54.1%
	Europe	8.2	19.1	11.2	22.0	36.6%	50.9%
	Asia & Oceania	25.6	62.6	44.3	80.0	73.0%	55.4%
	Others	1.3	4.1	5.3	8.0	307.7%	66.3%
	Capital Exp.	102.6	230.6	150.3	280.0	46.5%	53.7%
Depreciation	Japan	60.2	131.5	58.7	135.0	-2.5%	43.5%
	North America	6.8	14.5	9.0	19.0	32.4%	47.4%
	Europe	5.0	10.7	6.8	14.0	36.0%	48.6%
	Asia & Oceania	9.6	22.2	13.9	29.0	44.8%	47.9%
	Others	1.0	2.3	1.5	3.0	50.0%	50.0%
	Depreciation	82.5	181.1	89.9	200.0	9.0%	45.0%
R&D Expenditure (Ratio to Sales)	161.7 (9.3%)	335.5 (9.4%)	181.2 (9.1%)	370.0 (9.2%)	12.1%	49.0%	