

DENSO

Crafting the Core

FY2024 2nd Quarter

Financial Results

(2023/4-2023/9)

October 31st , 2023

DENSO CORPORATION



Overview of FY2024 2nd Quarter Financial Results

1. Revenue in the second quarter increased compared to the previous year due to the strong vehicle sales mainly in Japan and North America, foreign exchange gains and expansion of products for electrification, safety and peace of mind areas though decrease of Japanese, European, and American vehicle sales in China.
Operating profit in the second quarter increased compared to the previous year due to production volume, foreign exchange gains and improvement, though the continuing rise in the cost of materials, especially electronic components, and the accelerating investment for future as R&D.

2. In this fiscal year, we forecast 7,000.0 billion yen in revenue and 630.0 billion yen in operating profit.
Revenue and operating profit will be based on strong sales actuals in the first half and forecast of foreign exchange gains and sales expansions in the third quarter.

3. The annual dividends for the end of the fiscal year will be 52 yen*, a 2 yen increase from the previous announcement.
We will continue to improve DOE levels over the long term and in a stable manner.

*Pre-stock conversion : 208 yen (Change from the previous announcement +8 yen)

FY2024 2nd Quarter Consolidated Financial Results (2023/4-2023/9)

【Unit : Billions of Yen, %】
(Ratio to Revenue)

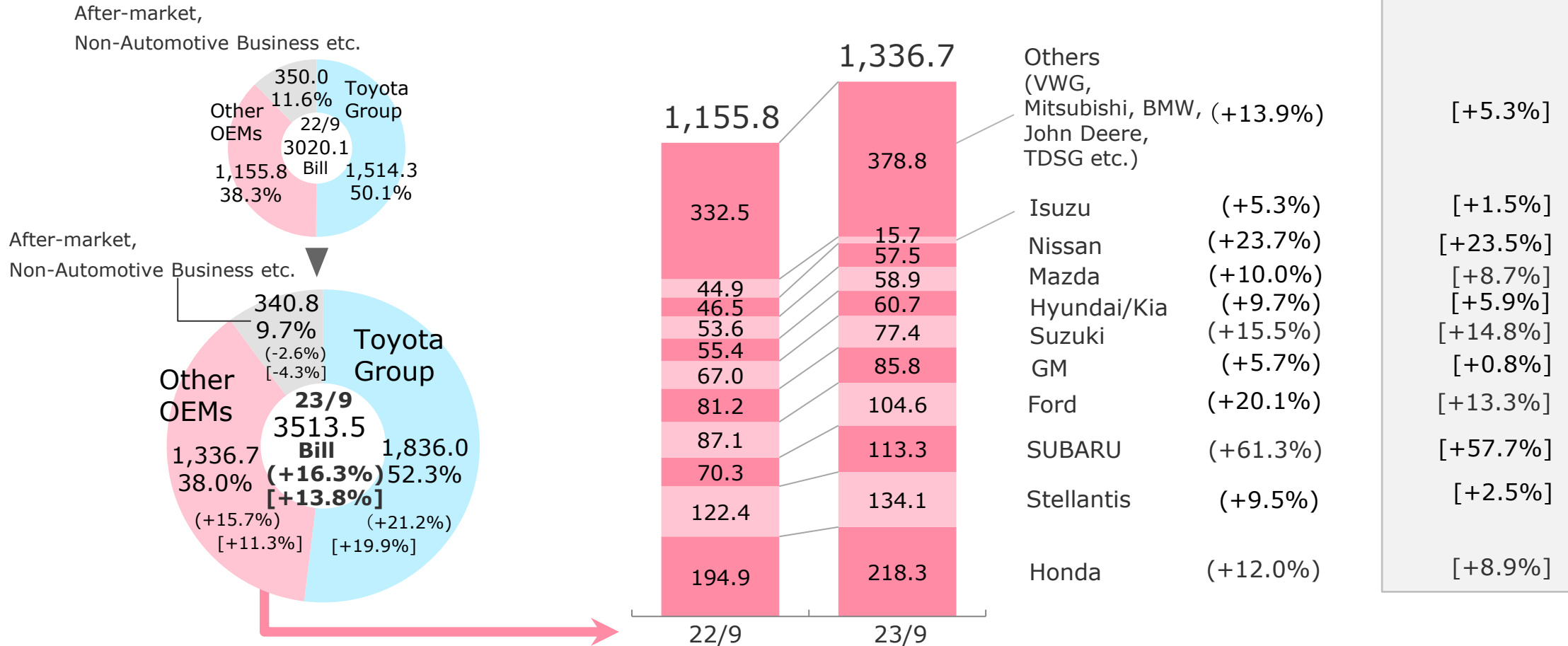
Items		2022/4-2023/9		2023/4-2023/9		Change	
Revenue		3,020.1		3,513.5		+493.4	+16.3%
Operating Profit		(5.1%)	155.4	(6.0%)	211.8	+56.4	+36.3%
Profit before Income Taxes		(5.7%)	170.6	(7.0%)	247.7	+77.0	+45.1%
Profit(*1)		(3.5%)	105.8	(4.8%)	168.9	+63.1	+59.7%
Precondition	Foreign Exchange Rate	JPY	134.0/USD	141.0/USD	+7.0JPY	-	-
		JPY	138.7/EUR	153.4/EUR	+14.7JPY	-	-
		JPY	19.9/CNY	19.7/CNY	-0.2JPY	-	-
	Domestic Vehicle Production		3.58Mil	4.26Mil	+0.68Mil	+19.0%	
	Overseas Vehicle Production of Japanese Manufactures		8.43Mil	9.00Mil	+0.57Mil	+6.8%	

(*1) Profit attributable to owners of the parent company

FY2024 2nd Quarter Consolidated Revenue (By Customer)

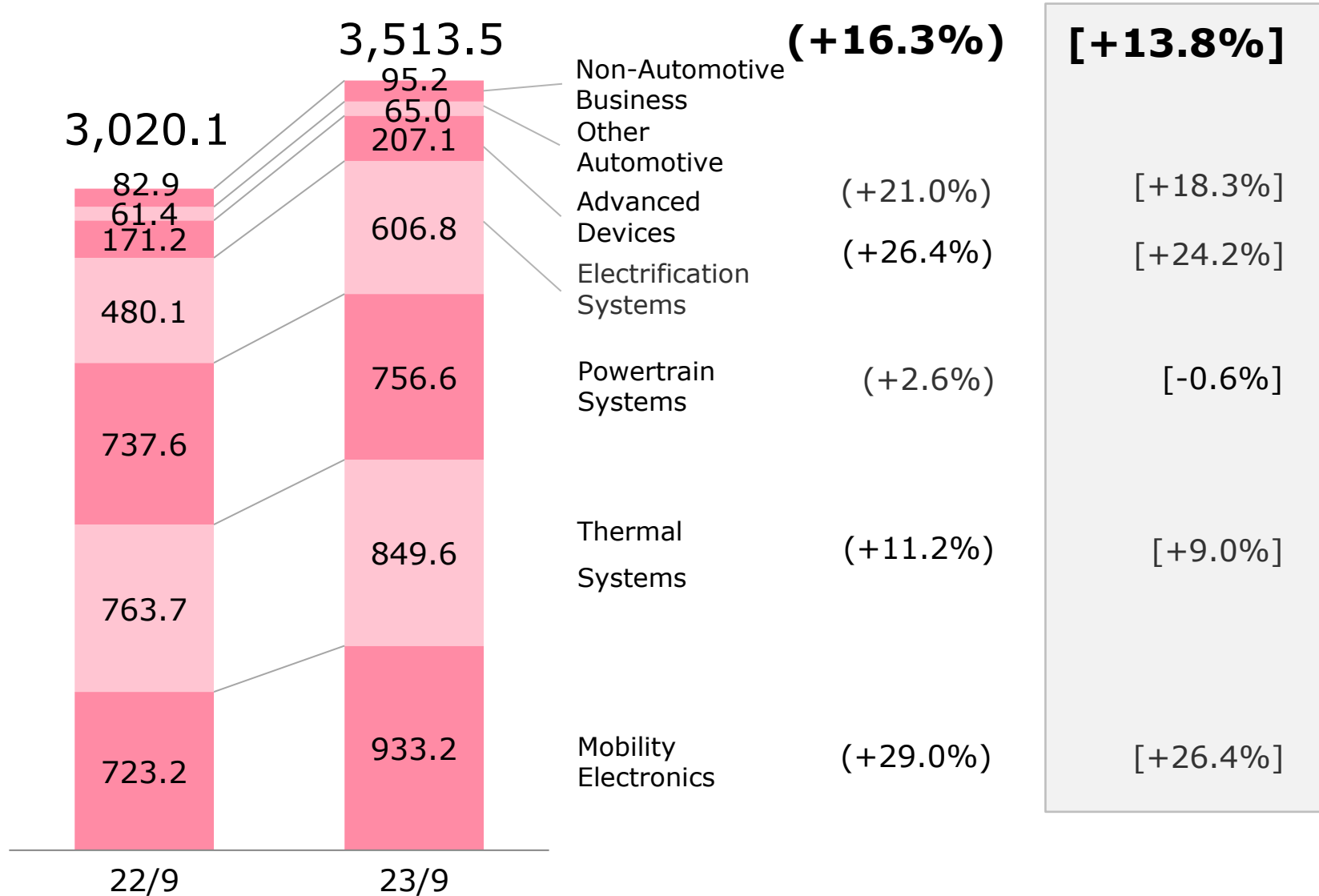
(Unit: Billions of Yen)
 (vs 22/9 (6 months basis)
 INCR/DECR)
 [vs 22/9 (6 months basis)
 INCR/DECR excluding FX diff.]

Revenue	3,020.1	⇒	3,513.5	(+16.3%)	[+13.8%]
·Toyota group	1,514.3	⇒	1,836.0	(+21.2%)	[+19.9%]
·Other OEM s	1,155.8	⇒	1,336.7	(+15.7%)	[+11.3%]



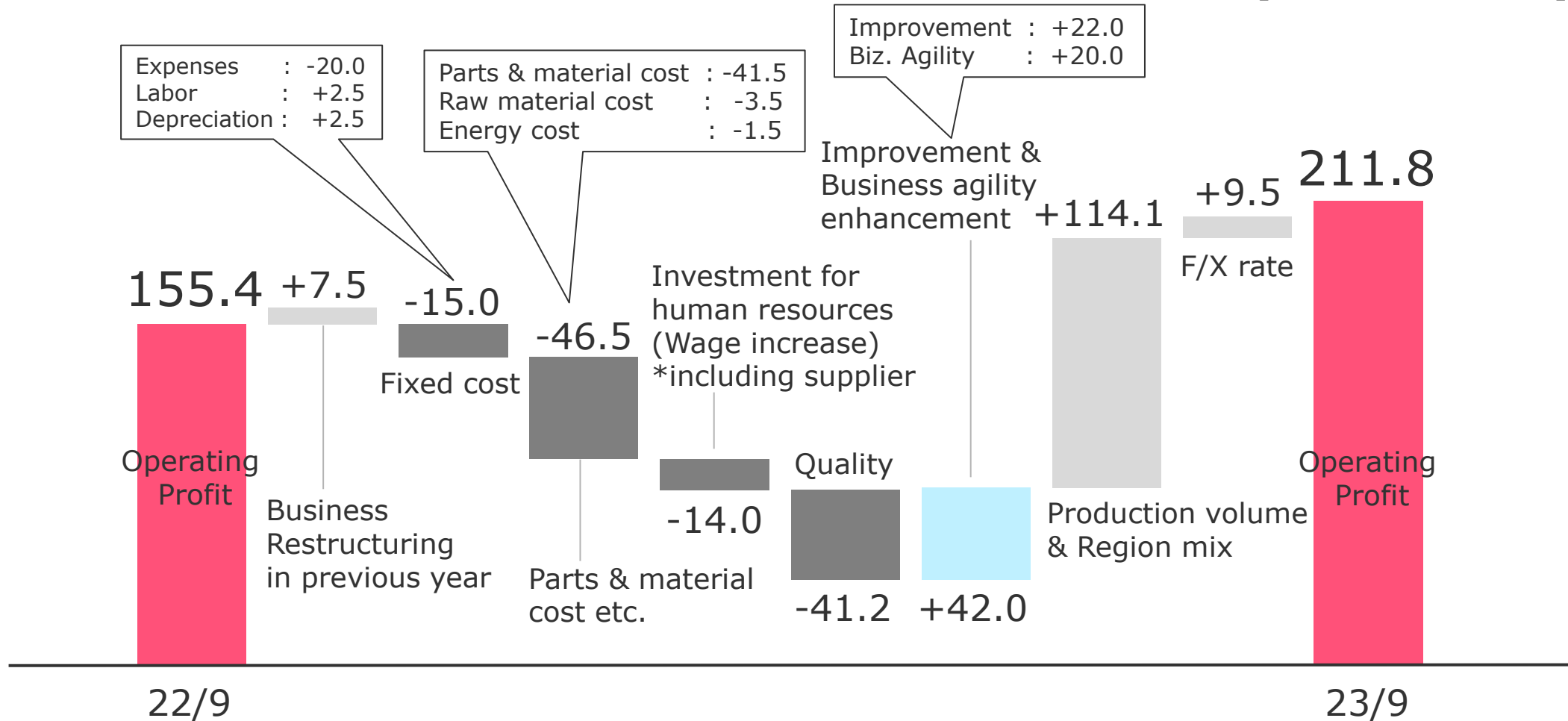
FY2024 2nd Quarter Consolidated Revenue (By Product)

(Unit: Billions of Yen)
 (vs 22/9 (6 months basis)
 INCR/DECR)
 [vs 22/9 (6 months basis)
 INCR/DECR excluding FX diff.]



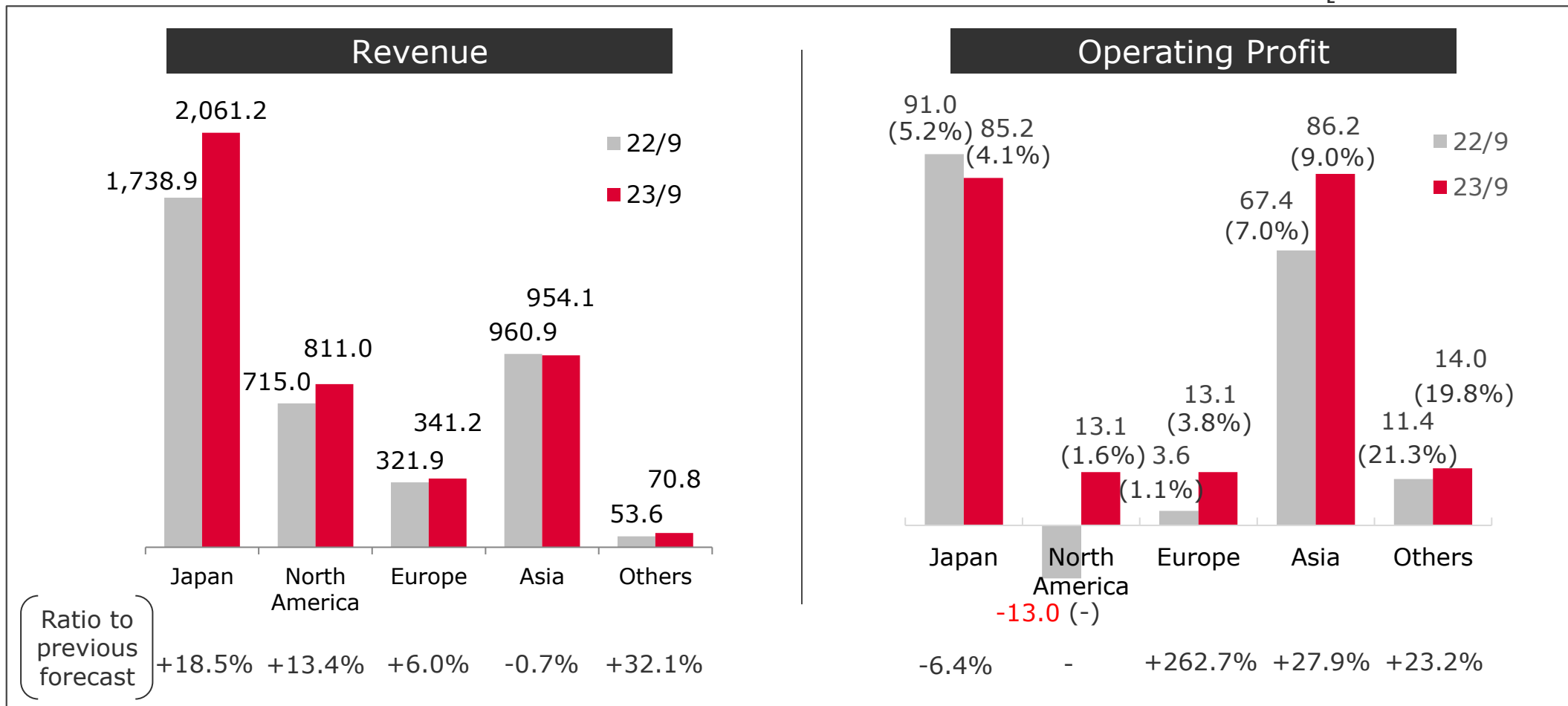
Change in FY2024 2nd Quarter Consolidated Operating Profit

【Unit : Billions of Yen】



Geographical Segments by Company Location

【Unit : Billions of Yen】
 [Ratio to Revenue]

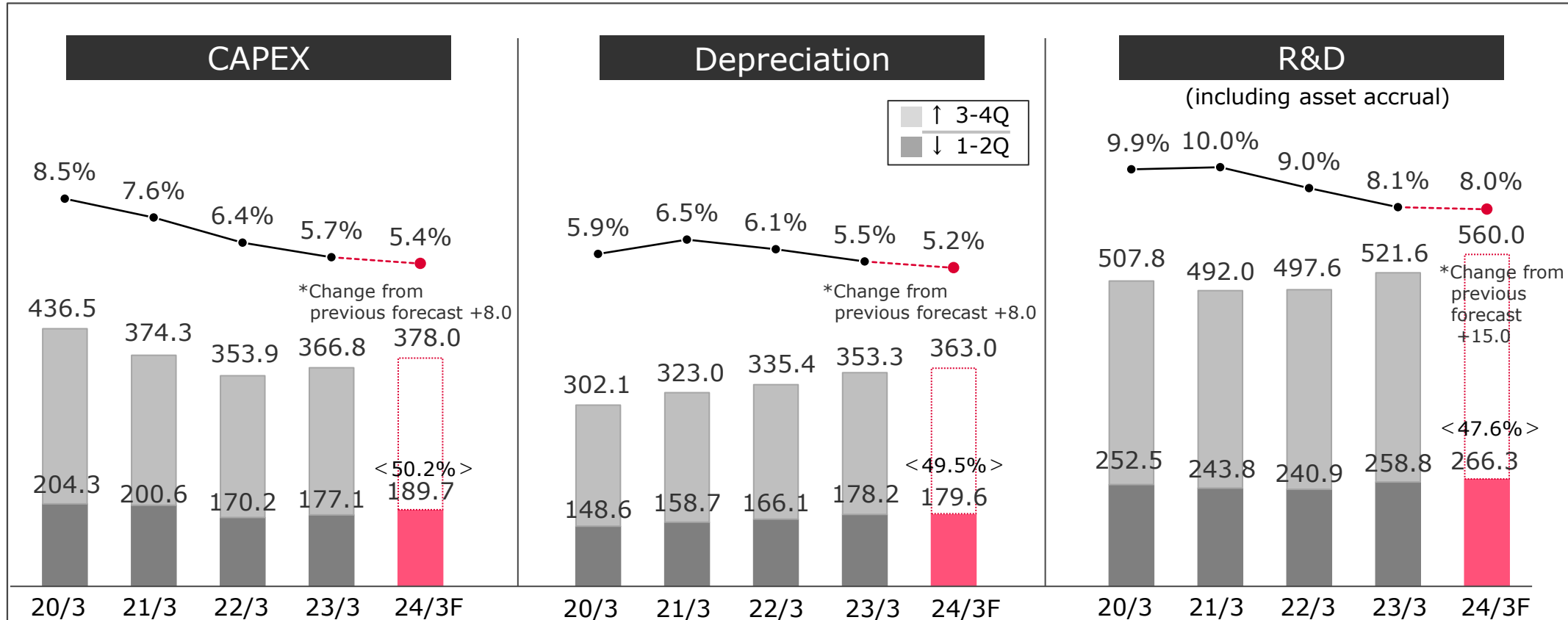


*Local currency basis excludes FX difference (134.0JPY/1USD, 138.7JPY/1EUR, 19.9JPY/1CNY)

Trend of Capital Expenditures, Depreciation and R&D Expenditures

● Ratio to Revenue [Unit : Billions of Yen]

< Ratio to 24/3F >



FY2024 Financial Forecast

【Unit : Billions of Yen、%】
(Ratio to Revenue)

Items	Forecast as of June, 2023		2024/3 Forecast		Change from Previous forecast		Change from Previous year		
Revenue		6700.0		7000.0	+300.0	+4.5%	+598.7	+9.4%	
Operating Profit	(9.0%)	600.0	(9.0%)	630.0	+30.0	+5.0%	+203.9	+47.9%	
Profit before Income Taxes	(9.8%)	654.0	(9.8%)	684.0	+30.0	+4.6%	+227.1	+49.7%	
Profit(*1)	(6.6%)	444.0	(6.7%)	470.0	+26.0	+5.9%	+155.4	+49.4%	
Return on Equity		9.3%		9.7%		+0.4%	-	+2.4%	
Precondition	Foreign Exchange Rate	JPY 131.8/USD	(*3)	140.5/USD	-8.7JPY	-	-5.0JPY	-	
		JPY 142.4/EUR	(*3)	151.7/EUR	-9.3JPY	-	-10.7JPY	-	
		JPY 18.8/CNY	(*3)	19.6/CNY	-0.8 JPY	-	+0.1JPY	-	
	Domestic Vehicle Production	(*2)	9.15Mil		9.08Mil	-0.07Mil	-0.7%	+1.16Mil	+14.6%
	Overseas Vehicle Production of Japanese Manufactures	(*2)	19.40Mil		18.52Mil	-0.89Mil	-4.6%	+1.55Mil	+9.2%

(*1) Profit attributable to owners of the parent company

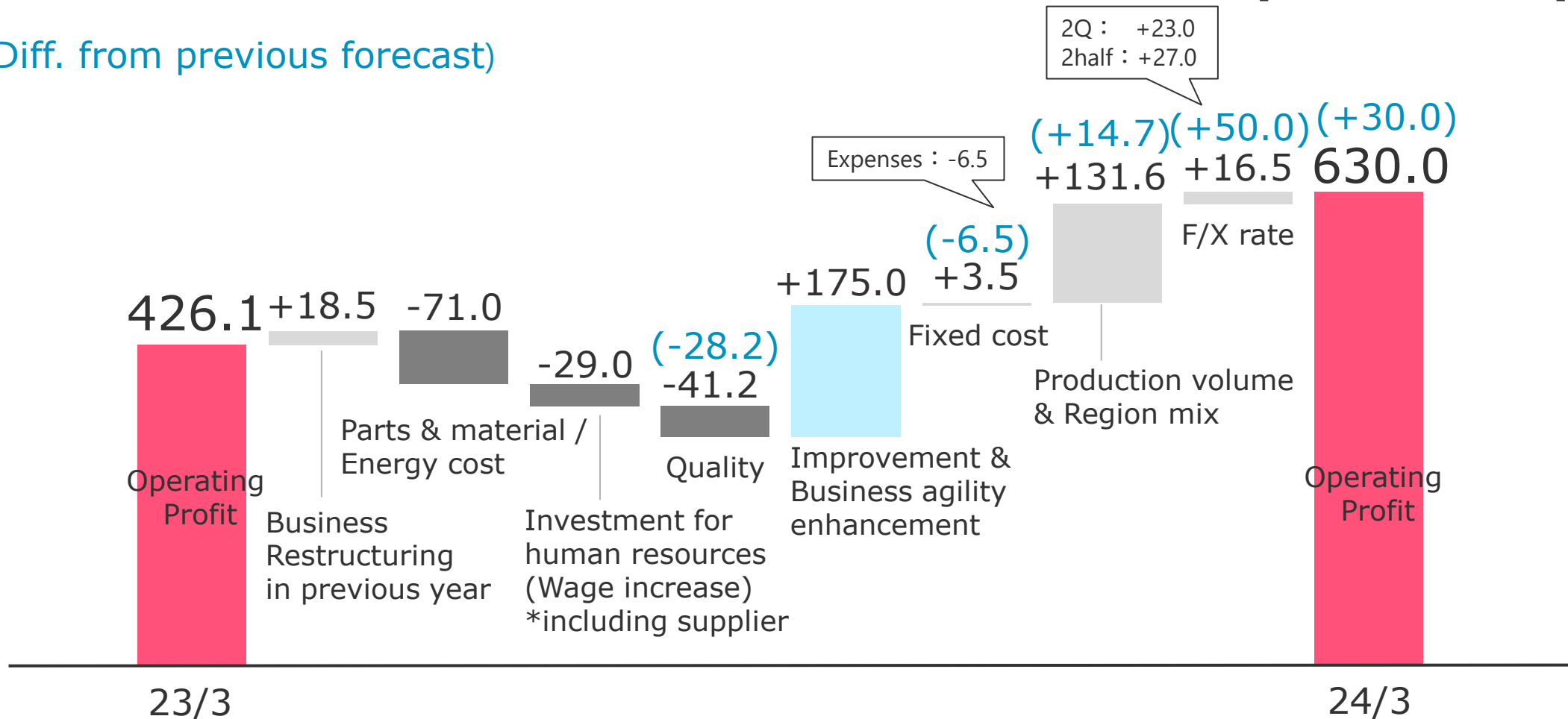
(*2) Risk of external environment deterioration is not reflected to Forecast for Mar, 2024.

(*3) Foreign exchange rate of forecast for the 3rd quarter and after : JPY 140.0/USD, 150.0/EUR, 19.5/CNY

Change in FY2024 Forecast Operating Profit

【Unit : Billions of Yen】

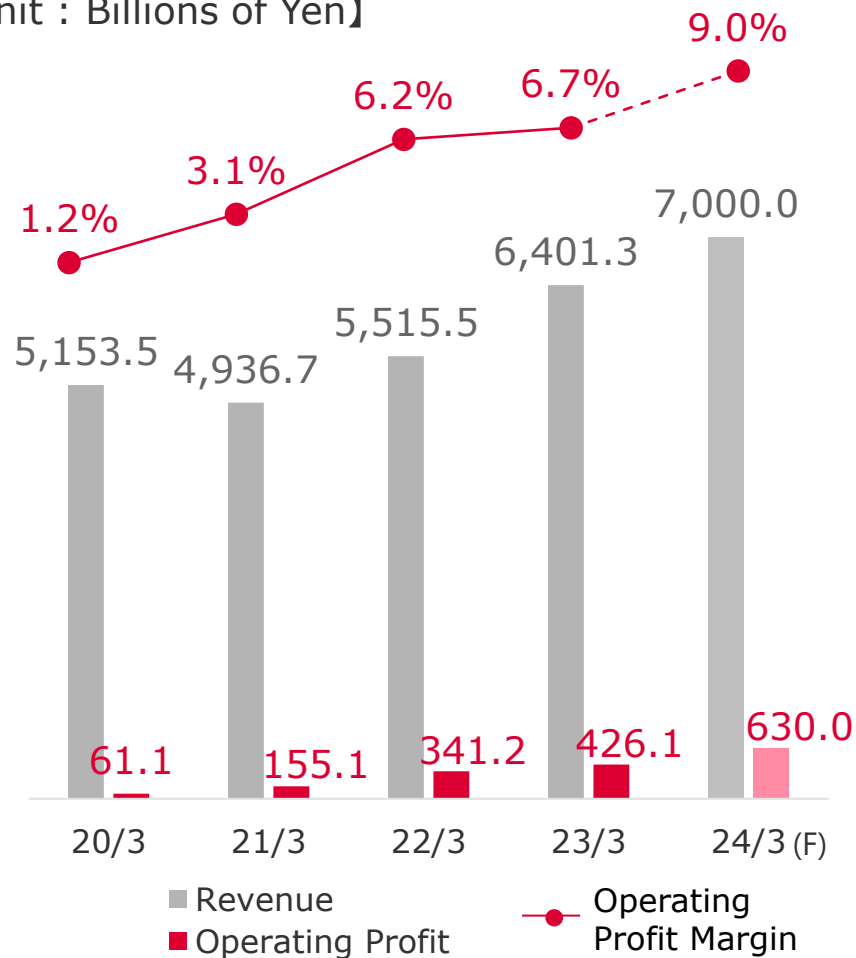
(Diff. from previous forecast)



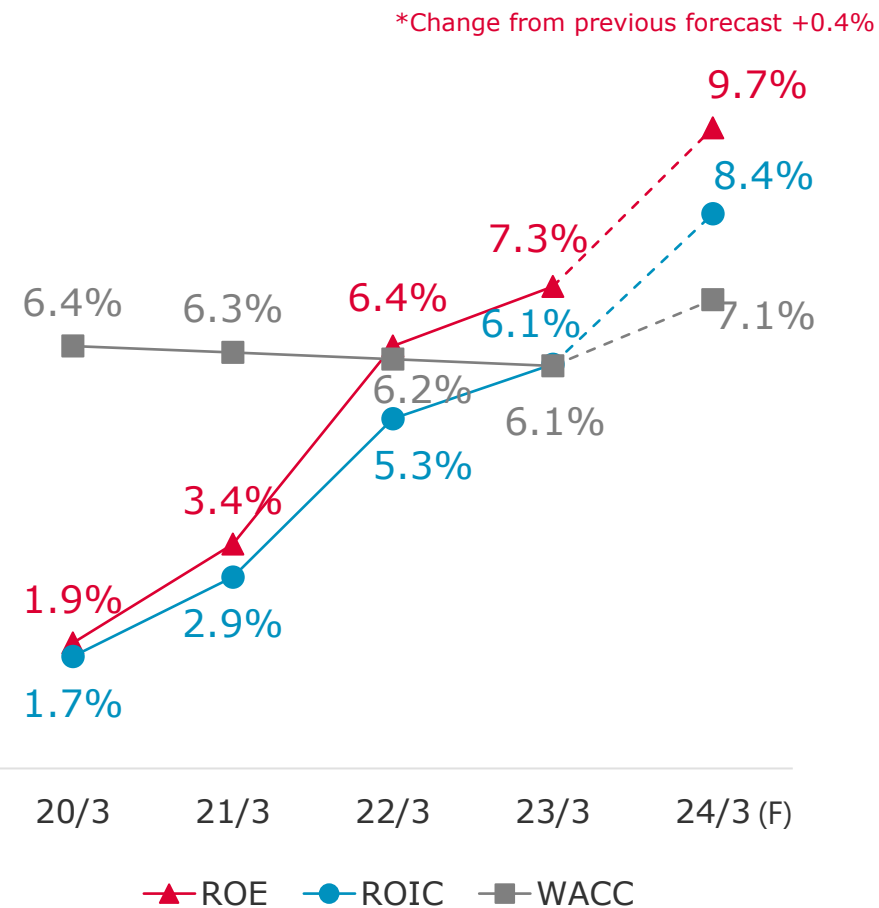
Major Financial Indicator

Revenue/Operating Profit/ Operating Profit Margin

【Unit : Billions of Yen】

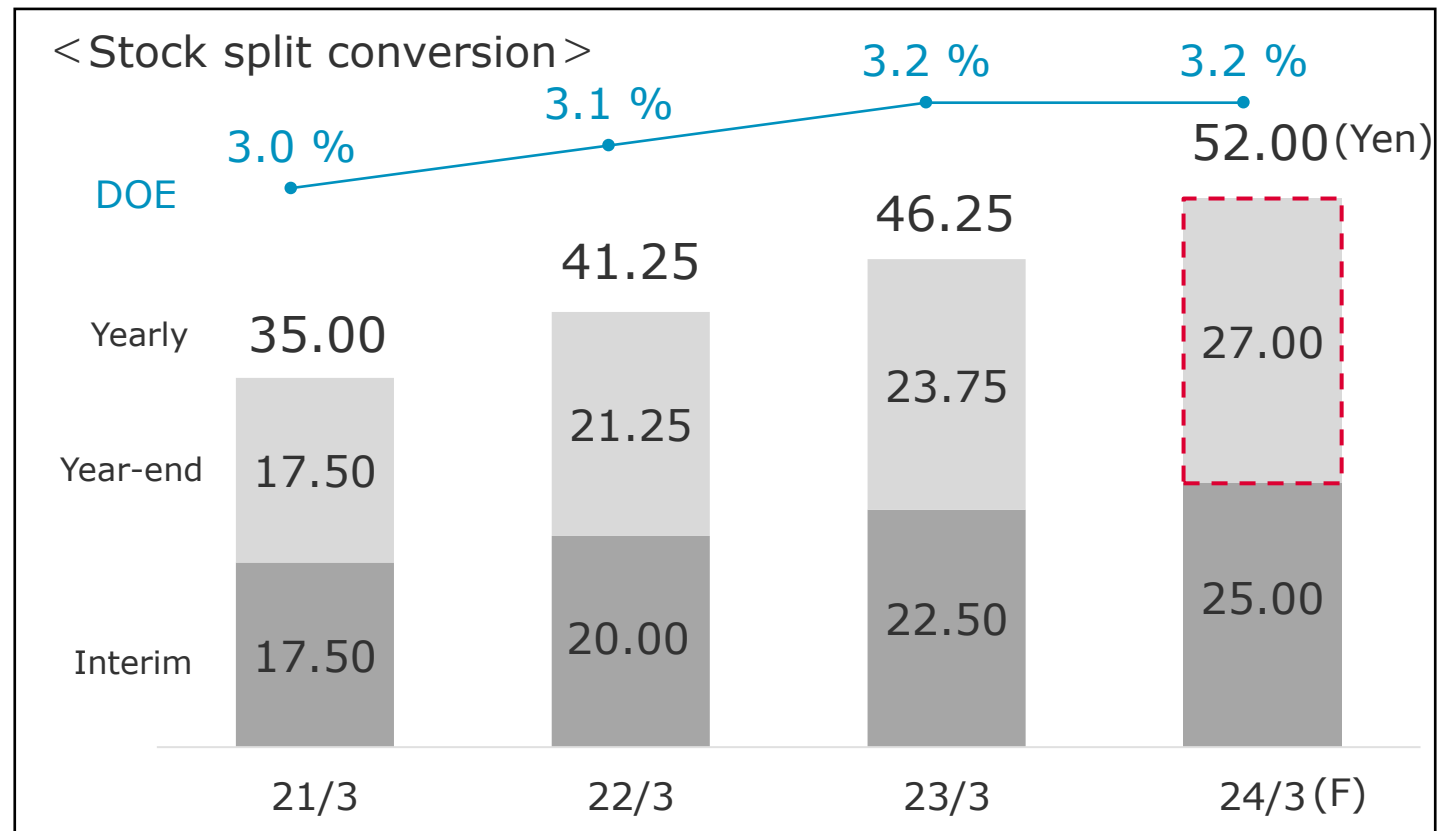


ROE·ROIC·WACC



Annual dividend

24/3F : 52 yen (Change from the previous announcement +2 yen)
*Pre-stock conversion : 208 yen



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